Report on Examination of Basic Financial Statements and Additional Information Year Ended June 30, 2016

Report on Internal Control Over Financial Reporting and On Compliance and Other Matters Year Ended June 30, 2016

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### INDEPENDENT AUDITORS' REPORT

The Honorable Members of the Board of Selectmen Town of West Newbury, Massachusetts

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Town of West Newbury, Massachusetts, (the Town) as of and for the year ended June 30, 2016, and the related notes to the financial statements, which collectively comprise the Town's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund and the aggregate remaining fund information of the Town as of June 30, 2016, and the respective

Town of West Newbury, Massachusetts Page Two

changes in financial position and where applicable, cash flows thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

#### Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, the schedules of the Town's proportionate share of net pension liability and the Town's contributions to pension plan, the funding progress and contribution funding for other postemployment benefits, and budgetary comparison information as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context.

We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 9, 2016, on our consideration of the Town's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contract, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Town's internal control over financial reporting and compliance.

Roselli, Clark and Associates Certified Public Accountants

Roselli Clark & associates

Woburn, Massachusetts December 9, 2016

### **Management's Discussion and Analysis**

As the management of the Town, we offer readers of the accompanying financial statements this narrative overview and analysis of the financial activities of the Town for the fiscal year ended June 30, 2016.

### **Financial Highlights**

- The assets and deferred outflows of the Town exceeded its liabilities and deferred inflows at the close of the most recent fiscal year by approximately \$28.1 million (*total net position*). Approximately \$24.8 million represented net position of governmental activities and over \$3.3 million represented net position of the business-type activities.
- The government's total net position increased by approximately \$1.3 million. This was due to an increase of \$1.4 million in governmental activities that was primarily the result of favorable operating results in the General Fund and Community Preservation Major Fund; capital additions exceeding depreciation and the pay down of outstanding debt liabilities while the business-type activities decreased net position by approximately \$0.1 million.
- The Town's Unassigned Fund Balance reported in the General Fund was approximately \$3.5 million (25.2% of General Fund expenditures). Total Fund Balance in the General Fund was approximately \$4.3 million (31.4% of General Fund expenditures). Furthermore, the Town reported fund balances in the Town's Community Preservation Fund, Library Trust Fund and the Combined Nonmajor Governmental Funds were approximately \$2.7 million, \$1.0 million and \$1.0 million, respectively.
- The Town's total long-term debt decreased by approximately \$0.8 million; nearly all of this decrease related to regular maturities of governmental activities' debt.

### **Overview of the Financial Statements**

This discussion and analysis are intended to serve as an introduction to the Town's basic financial statements. The Town's basic financial statements comprise three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

**Government-wide Financial Statements -** The *government-wide financial statements* are designed to provide readers with a broad overview of the Town's finances, in a manner similar to a private-sector business. The *statement of net position* presents information on all of the Town's assets, deferred outflows of resources, liabilities and deferred inflows of resources, with the difference between the two reported as *net position*. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Town is improving or deteriorating.

The *statement of activities* presents information showing how the government's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave.)

Both of the government-wide financial statements distinguish functions of the Town that are principally supported by taxes and intergovernmental revenue (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (*business-type activities*). The governmental activities of the Town include general government, public safety, highways and streets, sanitation, education, community development, health and human services, culture and

recreation, fringe benefits, and debt service. The business-type activities of the Town consist completely of the Town's water activities.

**Fund Financial Statements -** A *fund* is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Town, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the Town can be divided into three categories: governmental funds, proprietary funds and fiduciary funds.

Accounting guidelines distinguish fund balance between amounts that are considered nonspendable, such as fund balance associated with inventories, and other amounts that are classified based on the relative strength of the constraints that control the purposes for which specific amounts can be spent. Beginning with the most binding constraints, fund balance amounts will be reported in the following classifications:

- Restricted—amounts constrained by external parties, constitutional provision, or enabling legislation
- Committed—amounts constrained by a government using its highest level of decisionmaking authority
- Assigned—amounts a government intends to use for a particular purpose
- Unassigned—amounts that are not constrained at all will be reported in the general fund or in other major funds if negative

Governmental Funds - Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for *governmental funds* with similar information presented for *governmental activities* in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Reconciliations are provided in the basic financial statements to help the reader understand the differences, as indicated within the table of contents.

The Town maintains a number of individual governmental funds. Information is presented separately in the governmental fund balance sheet and in the governmental fund statement of revenues, expenditures, and changes in fund balances for the general fund, community preservation fund, and library trust fund which are considered to be major funds. Data from the other governmental funds are combined into a single, aggregated presentation.

The Town adopts an annual appropriated budget for its general fund. A budgetary comparison schedule has been provided for the general fund to demonstrate compliance with this budget. This schedule has been prepared as required supplementary information and can be found along with the corresponding notes in this report.

**Proprietary Funds** – The Town maintains only one type of proprietary fund. *Enterprise funds* are used to report the same functions presented as *business-type activities* in the government-wide financial statements. Proprietary funds provide the same type of information as the government-wide financial statements, only in more detail.

The proprietary fund financial statements provide separate information for the water enterprise fund.

**Fiduciary funds** – Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statement because the resources of those funds are not available to support the Town's own programs. The accounting used for fiduciary funds is much like that used for proprietary funds.

**Notes to the Financial Statements -** The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

**Other Information** – In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information concerning the Town's proportionate share of the net pension liability, contributions to pension plan, and the Town's progress in funding its obligation to provide other postemployment benefits to it employees as well as the Schedule of Revenues, Expenditures and Changes in Fund Balances – Budget and Actual – General Fund.

### **Government-wide Financial Analysis**

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. In the case of the Town, the assets and deferred outflows of the Town exceeded liabilities and deferred inflows by approximately \$28.1 million at the close of the most recent fiscal year.

The condensed statement of net position is as follows:

	Government	al activities	Business	activities	Total		
	June 30,	June 30,	June 30,	June 30,	June 30,	June 30,	
	2016	2015	2016	2015	2016	2016	
<u>Assets</u>							
Currrent and other assets	\$ 9,614,981	\$ 9,095,080	\$ 1,221,487	\$ 1,287,602	\$ 10,836,468	\$ 10,382,682	
Capital assets, net	24,762,830	24,733,301	2,696,178	2,690,133	27,459,008	27,423,434	
Total assets	34,377,811	33,828,381	3,917,665	3,977,735	38,295,476	37,806,116	
<b>Deferred Outflows of Resources</b>	328,150		27,850		356,000		
<b>Liabilities</b>							
Long term liabilities	9,488,939	10,019,733	606,223	596,807	10,095,162	10,616,540	
Other liabilities	158,085	306,026	63,873	27,008	221,958	333,034	
Total liabilities	9,647,024	10,325,759	670,096	623,815	10,317,120	10,949,574	
<u>Deferred Inflows of Resources</u>	222,151	25,433	18,854	2,159	241,005	27,592	
Net Position							
Net investment in capital assets	21,732,363	20,944,671	2,624,004	2,605,930	24,356,367	23,550,601	
Restricted	4,602,370	4,396,423	-	-	4,602,370	4,396,423	
Unrestricted	(1,497,947)	(1,863,905)	632,561	745,831	(865,386)	(1,118,074)	
Net Position	\$ 24,836,786	\$ 23,477,189	\$ 3,256,565	\$ 3,351,761	\$ 28,093,351	\$ 26,828,950	

By far the largest portion (approximately \$24.4 million) of the Town's net position reflects its investment in capital assets (e.g. land, buildings, machinery, and equipment); less any related debt used to acquire those assets that is still outstanding. The Town uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the Town's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

An additional portion of the Town's net position (approximately \$4.6 million) represents resources that are subject to external restrictions on how they may be used. Unrestricted net position reflects the remainder of net position; a deficit of approximately \$0.9 million. This consisted of Governmental Activities unrestricted net position which is in a deficit position of approximately \$1.5 million offset by approximately \$0.6 unrestricted net position in the business-type activities. This is due primarily from the recognition of approximately \$6.7 million of net pension liabilities with the implementation of GASB Statement 68 in fiscal year 2015.

Condensed changes in net position data is presented as follows:

_	Government	al activities	Business	activities	Total		
	June 30,	June 30,	June 30,	June 30,	June 30,	June 30,	
	2016	2015	2016	2015	2016	2015	
Donomuos							
Revenues							
Program revenues: Charges for services	\$ 735,716	\$ 523,207	\$ 705,551	\$ 669,614	\$ 1,441,267	\$ 1,192,821	
E	\$ 755,716 266,177	\$ 323,207 74,528	\$ 705,551	\$ 009,014		\$ 1,192,821 74,528	
Operating grants and contributions	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	26,000	-	266,177	· · · · · · · · · · · · · · · · · · ·	
Capital grants and contributions	550,821	406,594	36,000	22,000	586,821	428,594	
General revenues:							
Property taxes	12,654,000	12,397,559	-	-	12,654,000	12,397,559	
Intergovernmental	273,153	431,907	-	-	273,153	431,907	
Other	753,360	773,755	9,765	5,766	763,125	779,521	
Total revenues	15,233,227	14,607,550	751,316	697,380	15,984,543	15,304,930	
Expenses							
General government	1,183,358	1,240,325	_	_	1,183,358	1,240,325	
Public safety	2,452,846	2,177,028	_	_	2,452,846	2,177,028	
Education	7,528,835	7,151,173	_	_	7,528,835	7,151,173	
Public works	1,538,949	1,644,286	_	_	1,538,949	1,644,286	
Health and human services	514,569	510,800	_	_	514,569	510,800	
Culture and recreation	580,673	484,132	_	_	580,673	484,132	
Debt service	74,400	97,075	_	_	74,400	97,075	
Water		-	846,512	779,334	846,512	779,334	
Total expenses	13,873,630	13,304,819	846,512	779,334	14,720,142	14,084,153	
Change in net position before transfers	1,359,597	1,302,731	(95,196)	(81,954)	1,264,401	1,220,777	
Transfers	<del></del>	(65,000)		65,000			
Change in net position	1,359,597	1,237,731	(95,196)	(16,954)	1,264,401	1,220,777	
Net position, beginning of year	23,477,189	28,214,464	3,351,761	3,875,818	26,828,950	32,090,282	
Restatement for net pension liability		(5,975,006)		(507,103)		(6,482,109)	
Net position, beginning of year, as restated	23,477,189	22,239,458	3,351,761	3,368,715	26,828,950	25,608,173	
Net position, end of year	\$ 24,836,786	\$ 23,477,189	\$ 3,256,565	\$ 3,351,761	\$ 28,093,351	\$ 26,828,950	

**Governmental Activities -** The Town relies significantly on property taxes, which, during 2016, made up approximately 83.0% of total governmental activities revenues, an increase of \$256,441 over the prior year. In Massachusetts, Town's cannot increase property taxes more than 2.5% of the prior year commitment, so this increase met the statutory amount expected during 2016. No other revenues were greater than 10% of total revenues in 2016 or 2015.

Major expenses were for education which continues to be an area that the Town devotes significant resources. Education represented 54.3% of total expenditures; this was consistent with the prior year amount of 53.7%. Public safety expenditures represented 17.7% of total expenditures, which was up slightly from the prior year ratio of 16.4%. Public works expenditures represented 11.1% of total

expenditures, which was down slightly from the prior year ratio of 12.4%. No other expense types were greater than 10% of total expenses in 2016 or 2015.

**Business-type Activities -** Major revenue sources consist of revenue from water user charges which represented approximately 100% of total revenues. Water expenses represented 100% of total business-type expenses.

### **Financial Analysis of the Governmental Funds**

As noted earlier, the Town uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Governmental Funds - The focus of the Town's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the Town's financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

The General Fund is the chief operating fund of the Town. At the end of the current fiscal year, unassigned fund balance in the general fund was approximately \$3.5 million, while total fund balance reached approximately \$4.3 million. As a measure of the general fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to total fund expenditures. Unassigned fund balance represented approximately 25.2% of total general fund expenditures, while total fund balance represented approximately 31.3% of that same amount.

The Town's governmental funds balance sheet reported a combined ending fund balance surplus of approximately \$8.9 million. In addition to the \$4.3 million in the general fund previously discussed, there were also restricted fund balances in the Community Preservation Fund and Library Trust Fund of approximately \$2.7 million and \$1.0 million, respectively. The fund balance of the combined Nonmajor funds was approximately \$0.9 million, most of which is restricted.

The Community Preservation Fund balance increased by \$0.3 million over the prior year; this was due to higher state reimbursements and fewer voted projects.

The Library Trust Fund met the criteria for presentation as a major fund in the current year. The fund's restricted fund balance was consistent with the prior year balance as activity was minimal.

**Proprietary Funds** - The Town's proprietary funds provide the same type of information found in the government-wide financial statements, but in more detail. At the end of the year, net position of the water fund was approximately \$3.3 million, which was relatively unchanged from the prior year.

*Fiduciary funds* - The Town's fiduciary funds include nearly \$1.7 million for a trust established to account for the Town's OPEB activities. The Town is currently fully funded with respect to its accrued actuarial OPEB liability. In addition, the Town maintains over \$0.3 million in various private purpose activities that are also accounted for within its fiduciary funds

### **General Fund Budgetary Highlights**

Major differences in the final amendment budget to the original budget consisted of Public Works articles of approximately \$0.4 million that were passed in the spring Annual Town Meeting for vehicles and road repair and improvement work.

Other function differences between the original budget and the final amended budget were insignificant. A budget to actual schedule for the general fund has been provided as required supplementary information.

### **Capital Asset and Debt Administration**

Capital Assets - The Town's investment in capital assets for its governmental and business-type activities as of June 30, 2016, amounts to approximately \$27.5 million (net of accumulated depreciation). This investment in capital assets includes land, buildings and improvements, infrastructure, machinery and equipment and reflects a small increase from prior year, as additions of approximately \$0.9 million were offset by depreciation of approximately \$0.8 million

Major capital asset additions for 2016 in the Town's governmental activities include approximately \$0.4 million in roadwork and \$0.1 million in new vehicles.

Additional information on the Town capital assets can be found in Note II, subsection D.

**Long-term Debt** - At the end of the current fiscal year, the Town had total debt outstanding of approximately \$3.1 million; the majority of this is accounted for as general obligation bonds within the governmental activities.

The Town's total long-term debt decreased approximately \$0.8 million during the fiscal year due to regularly scheduled pay downs of principal.

The Town maintained a bond rating of Aa2 as set by Moody's for general obligation debt.

State statutes limit the amount of general obligation debt a governmental entity may issue to 5.0% percent of its total equalized valuation. The current debt limitation for the Town is approximately \$40.2 million, which is significantly in excess of the Town's outstanding general obligation debt.

Additional information on the Town's debt can be found Note II, Section E, F and G of this report.

### **Economic Factors and Next Year's Budgets and Rates**

- Consistent with both State and National work force trends, the Town's unemployment rate has continued to stabilize, with little volatility in the last 12 months.
- The Town's real estate tax base is made up of approximately 97.2% residential real estate tax. Its commercial, industrial and personal property taxes make up the remainder of the tax base at 2.8%. In addition, Chapter 580 of the Acts of 1980, more commonly referred to as Proposition 2 ½, limits the Town's ability to increase taxes in any one year by more than two and one-half percent (2 ½%) of the previous year tax levy.
- The Town's housing market has stabilized and housing prices in this area of the country on average rose from the recent downward trend; however, housing prices are still below their 2005 peaks.
- The Town set its tax rate for fiscal year 2017 on December 2, 2016.

The above items were considered when the Town developed its budget for fiscal year 2017 which was authorized by Annual Town Meeting in April 2016.

### **Requests for Information**

This financial report is designed to provide a general overview of the Town's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or request for additional financial information should be addressed to the Office of the Finance Director, Town Hall, 381 Main Street, West Newbury, Massachusetts, 01985.

# STATEMENT OF NET POSITION JUNE 30, 2016

	Governmental Activities		71		Total
Assets					
Cash and cash equivalents	\$ 7,668,580	\$	946,444	\$	8,615,024
Investments	1,427,719		-		1,427,719
Receivables, net of allowance for uncollectibles:					
Property taxes	84,464		-		84,464
Departmental and other	188,351		-		188,351
Intergovernmental	18,267		-		18,267
User charges	-		236,156		236,156
Net OPEB asset	227,600		38,887		266,487
Capital assets, not being depreciated	10,741,840		395,662		11,137,502
Capital assets, net of accumulated depreciation	 14,020,990		2,300,516		16,321,506
<b>Total Assets</b>	34,377,811		3,917,665		38,295,476
<b>Deferred Outflows of Resources</b>	328,150		27,850		356,000
Liabilities					
Warrants and accounts payable	103,768		63,873		167,641
Accrued payroll and withholdings	52,502		-		52,502
Other liabilities	1,815		_		1,815
Noncurrent liabilities:	1,013				1,015
Due within one year	656,334		15,704		672,038
Due in more than one year	 8,832,605		590,519		9,423,124
Total Liabilities	 9,647,024		670,096		10,317,120
<b>Deferred Inflows of Resources</b>	 222,151		18,854		241,005
Net Position					
Net investment in capital assets	21,732,363		2,624,004		24,356,367
Restricted:	, ,		, ,		, -,
Nonexpendable permanent funds	7,500		-		7,500
Community preservation	2,705,285		-		2,705,285
Other purposes	1,889,585		-		1,889,585
Unrestricted	 (1,497,947)		632,561		(865,386)
Total Net Position	\$ 24,836,786	\$	3,256,565	\$	28,093,351

### STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2016

			Program Revenues		Net (Expenses) Revenues and Changes in Net Position			
			Operating	Capital				
	_	Charges for	Grants and	Grants and	Governmental	Business-Type		
Functions/Programs	Expenses	Services	Contributions	Contributions	Activities	Activities	Total	
Primary government: Governmental Activities:								
General government	\$ 1,183,358	\$ 417,830	\$ 150,502	\$ 161,754	\$ (453,272)		\$ (453,272)	
Public safety	2,452,846	278,529	46,928	_	(2,127,389)		(2,127,389)	
Education	7,528,835	-	13,005	-	(7,515,830)		(7,515,830)	
Public works	1,538,949	-	=	389,067	(1,149,882)		(1,149,882)	
Health and human services	514,569	1,701	12,329	-	(500,539)		(500,539)	
Culture and recreation	580,673	37,656	43,413	-	(499,604)		(499,604)	
Interest	74,400	<u> </u>	<u> </u>		(74,400)		(74,400)	
Total Governmental Activities	13,873,630	735,716	266,177	550,821	(12,320,916)		(12,320,916)	
Business-Type Activities:								
Water	846,512	705,551	-	36,000	-	\$ (104,961)	(104,961)	
Total Primary Government	\$ 14,720,142	\$ 1,441,267	\$ 266,177	\$ 586,821	(12,320,916)	(104,961)	(12,425,877)	
		, , , ,						
		General Revenues	<u>:</u>		12.654.000		12 (54 000	
		Property taxes	and other excise		12,654,000 638,555	-	12,654,000 638,555	
						-	,	
		Penalties and in	nterest on taxes tributions not restrict	ed	42,297	-	42,297	
		to specific pu		cu	273,153	_	273,153	
			vestment income		72,508	9,765	82,273	
		Transfers (net)	vestment meome					
		Total general re	evenues and transfers		13,680,513	9,765	13,690,278	
		C					-	
		Change in 1	Net Position		1,359,597	(95,196)	1,264,401	
		Net Position:						
		Beginning of y	ear		23,477,189	3,351,761	26,828,950	
		End of year			\$ 24,836,786	\$ 3,256,565	\$ 28,093,351	

#### BALANCE SHEET GOVERNMENTAL FUNDS JUNE 30, 2016

	 General	Community reservation		Library Trust Fund	Nonmajor overnmental Funds	Go	Total overnmental Funds
Assets:							
Cash and cash equivalents	\$ 3,186,032	\$ 2,738,494	\$	778,614	\$ 965,440	\$	7,668,580
Investments	1,241,983	-		185,736	-		1,427,719
Receivables, net of allowance for uncollectibles							
Property taxes	82,994	1,470		-	-		84,464
Departmental and other	132,324	146		-	55,881		188,351
Intergovernmental	12,293	-		-	5,974		18,267
Total Assets	 4,655,626	2,740,110		964,350	1,027,295		9,387,381
<b>Total Deferred Outflows of Resources</b>	 		_				
<b>Total Assets and Deferred Outflows of Resources</b>	\$ 4,655,626	\$ 2,740,110	\$	964,350	\$ 1,027,295	\$	9,387,381
Liabilities:							
Warrants and accounts payable	\$ 68,584	\$ 34,825	\$	_	\$ 359	\$	103,768
Accrued payroll and withholdings	52,502	_		_	-		52,502
Other liabilities	1,815	_		_	_		1,815
Total Liabilities	122,901	34,825			359		158,085
Deferred Inflows of Resources:							
Unavailable revenues - property taxes	82,994	1,470		_	-		84,464
Unavailable revenues - other	143,377	146		_	94,201		237,724
<b>Total Deferred Inflows of Resources</b>	226,371	1,616			94,201		322,188
Fund Balances:							
Nonspendable	_	_		7,500	_		7,500
Restricted	17,983	2,703,669		956,850	942,655		4,621,157
Committed	659,190	-		-	-		659,190
Assigned	167,255	_		_	-		167,255
Unassigned	3,461,926	_		_	(9,920)		3,452,006
<b>Total Fund Balances</b>	4,306,354	2,703,669		964,350	932,735		8,907,108
Total Liabilities, Deferred Inflows of Resources,							
and Fund Balances	\$ 4,655,626	\$ 2,740,110	\$	964,350	\$ 1,027,295	\$	9,387,381

# RECONCILIATION OF THE GOVERNMENTAL FUNDS BALANCE SHEET TOTAL FUND BALANCES TO THE STATEMENT OF NET POSITION JUNE 30, 2016

Total Governmental Fund Balances	\$ 8,907,108
Capital assets used in governmental activities are not financial resources and	
therefore are not reported in the funds.	24,762,830
The Town has a net asset related to other postemployment benefits. This	
long-term asset is not reported in the fund financial statements	227,600
Other long-term assets are not available to pay for current-period expenditures	
and, therefore, are reported as unavailable revenue in the governmental funds.	322,188
Deferred outflows and inflows of resources to be recognized in future pension expense	
are not available resources and, therefore, are not reported in the funds:	
Net difference between projected and actual earnings on pension plan investments	328,150
Changes in proportion and differences	(222,151)
Long-term liabilities are not due and payable in the current period and, therefore,	
are not reported in the government funds:	
Bonds and notes payable	(3,012,633)
Capital lease obligations	(165,467)
Net pension liability	(6,205,917)
Compensated absences	 (104,922)
Net Position of Governmental Activities	\$ 24,836,786

# STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS YEAR ENDED JUNE 30, 2016

	General	Community Preservation	Library Trust Fund	Nonmajor Governmental Funds	Total Governmental Funds
Revenues:	\$ 12,411,802	\$ 290,904	\$ -	\$ -	\$ 12,702,706
Property yaxes			ъ		, , , , , , , , , , , , , , , , , , , ,
Intergovernmental Excise taxes	395,532 693,736	161,754	-	502,766	1,060,052 693,736
License and permits	244,413	-	-	-	244,413
*	*		-	122 974	*
Departmental and other revenue Penalties and interest on taxes	185,301 42,297	12,649	-	133,874	331,824 42,297
Fines and forfeitures	23,907	-	-	-	23,907
Investment income		4,241	12,806	1,050	· · · · · · · · · · · · · · · · · · ·
	54,411	4,241	12,800	,	72,508
Contributions and donations	14.051.200	460.540	12.006	14,872	14,872
<b>Total Revenues</b>	14,051,399	469,548	12,806	652,562	15,186,315
Expenditures:					
Current:	0.55.0.00	11.250		151200	1 122 000
General government	957,368	11,260	-	154,280	1,122,908
Public safety	1,618,400	-	-	38,352	1,656,752
Education	7,358,961	89,074	-	-	7,448,035
Public works	1,217,553	-	-	325,949	1,543,502
Health and human services	523,548	-	-	14,062	537,610
Culture and recreation	338,319	-	1,000	62,789	402,108
Community preservation	-	105,553	-	-	105,553
Pension and other fringe benefits	824,398	-	-	-	824,398
State and county tax assessments	92,469	-	-	-	92,469
Debt service:					
Principal	720,000	-	-	21,193	741,193
Interest	74,400				74,400
Total Expenditures	13,725,416	205,887	1,000	616,625	14,548,928
Excess (Deficiency) of Revenues					
Over (Under) Expenditures	325,983	263,661	11,806	35,937	637,387
Other Financing Sources (Uses):					
Transfers in	110,400	-	-	5,000	115,400
Transfers out	(5,000)			(110,400)	(115,400)
<b>Total Other Financing Sources (Uses)</b>	105,400			(105,400)	
Net Change in Fund Balances	431,383	263,661	11,806	(69,463)	637,387
Fund Balances - Beginning	3,874,971	2,440,008	952,544	1,002,198	8,269,721
Fund Balances - Ending	\$ 4,306,354	\$ 2,703,669	\$ 964,350	\$ 932,735	\$ 8,907,108

# RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2016

			Total
Net Change in Fund Balances - Total Governmental Fund Balances		\$	637,387
Governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. The net amounts are reflected here as reconciling items:			
Capital outlays	\$ 789,031		
Depreciation expense	 (759,502)	•	
Net effect of reporting capital assets			29,529
The issuance of long-term debt provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the financial resources of governmental funds. Neither has any effect on Net Position. Also governmental funds report the effect of issuance costs, premiums, discounts, and similar items when debt is first issued; whereas these amounts are amortized in the Statement of Activities. The net amount presented here as a reconciling item represents the following differences:			
Repayments of capital lease obligations Repayments of debt	38,164 741,193	_	
Net effect of reporting long-term debt			779,357
Revenues in the Statement of Activities that do not provide current financial are reported as unavailable in the Statement of Revenues, Expenditures and Changes in Fund Balances. Therefore, the recognition of revenue of various types of accounts receivable differ between the two statements. The amount presented represents the difference in unavailable revenue.			46,912
Some expenses reported in the Statement of Activities do not require the use of current financial resources and therefore are not reported as expenditures in the governmental funds:			
Compensated absences	(3,058)		
Other postemployment benefits	(16,457)		
Pension benefits	 (114,073)		
Net effect of reporting long-term liabilities			(133,588)
Change in Net Position of Governmental Activities		\$	1,359,597

### STATEMENT OF NET POSITION PROPRIETARY FUNDS JUNE 30, 2016

	Business-type Activitie Enterprise fund Water		
Assets:			
Current assets:			
Cash and cash equivalents	\$	946,444	
User fees receivable	Ψ	236,156	
Total current assets		1,182,600	
Noncurrent assets:			
Net OPEB asset		38,887	
Capital assets, not being depreciated		395,662	
Capital assets, net of accumulated depreciation		2,300,516	
Total noncurrent assets		2,735,065	
<b>Total Assets</b>		3,917,665	
<b>Deferred Outflows of Resources</b>		27,850	
Liabilities:			
Current liabilities:			
Warrants and accounts payable		63,873	
Bonds and notes payable		12,029	
Compensated absences		3,675	
Total current liabilities		79,577	
Noncurrent liabilities:			
Bonds and notes payable		60,145	
Compensated absences		3,674	
Net pension liability		526,700	
Total noncurrent liabilities		590,519	
<b>Total Liabilities</b>		670,096	
<b>Deferred Inflows of Resources</b>		18,854	
Net Position:			
Net investment in capital assets		2,624,004	
Unrestricted		632,561	
<b>Total Net Position</b>	\$	3,256,565	

## STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION PROPRIETARY FUNDS YEAR ENDED JUNE 30, 2016

	s-type Activities erprise Fund Water
Operating Revenues:	
Charges for services	\$ 617,501
Other	88,050
<b>Total Operating Revenues</b>	705,551
Operating Expenses:	
Operating costs	757,785
Depreciation	 84,517
<b>Total Operating Expenses</b>	842,302
<b>Operating Income (Loss)</b>	(136,751)
Nonoperating Revenues (Expenses):	
Investment income	9,765
Investment expense	(4,210)
<b>Total Nonoperating Revenues (Expenses)</b>	 5,555
Income (Loss) Before Capital Contributions and Transfers	(131,196)
Capital Contributions:	
System development fees	36,000
<b>Change in Net Position</b>	 (95,196)
Total Net Position - Beginning	 3,351,761
Total Net Position - Ending	\$ 3,256,565

### STATEMENT OF CASH FLOW PROPRIETARY FUNDS YEAR ENDED JUNE 30, 2016

		ss-type Activities erprise Fund
		Water
Cash Flows From Operating Activities:		
Receipts from users	\$	641,471
Payments to employees	Ψ	(175,032)
Payments to vendors		(509,179)
·		· · · · ·
Net Cash Provided by (Used for) Operating Activities		(42,740)
Cash Flows from Capital and Related Financing Activities		
System development fees		36,000
Acquisition and construction of capital assets		(90,562)
Principal payments on bonds and notes		(12,029)
Interest expense	-	(4,210)
Net Cash Used for Capital and Related Financing Activities		(70,801)
Cash flows from Investing Activities		
Investment income		9,765
Net Cash Provided by Investing Activities		9,765
Net Change in Cash and Cash Equivalents		(103,776)
Cash and Cash Equivalents:		
Beginning of year		1,050,220
End of year	\$	946,444
Reconciliation of Operating Income to Net Cash Provided By (Used for) Operating Activities:		
Operating loss	\$	(136,751)
Depreciation expense		84,517
Changes in assets, deferred inflows, and liabilities:		
Receivables (net)		(36,230)
Deferred outflows of resources		(27,850)
Net OPEB asset		(1,431)
Payables		37,474
Deferred inflows of resources		16,695
Net pension liability		20,836
Net Cash Provided by (Used for) Operating Activities	\$	(42,740)

# STATEMENT OF FIDUCIARY NET POSITION JUNE 30, 2016

	Other temployment nefits Trust	I	Private Purpose ust Funds	Agency Funds		
Assets:						
Cash and cash equivalents	\$ 205,684	\$	9,419	\$	98,313	
Investments	1,520,298		207,574		-	
Receivables	 		102,937			
<b>Total Assets</b>	 1,725,982		319,930		98,313	
Liabilities:						
Warrants payable	_		1,000		736	
Other liabilities	 <u>-</u>				97,577	
<b>Total Liabilities</b>	 		1,000		98,313	
Net Position:						
Held in trust for other postemployment benefits	1,725,982		-		-	
Held in trust for other purposes	 		318,930			
<b>Total Net Position</b>	\$ 1,725,982	\$	318,930	\$		

# STATEMENT OF CHANGES IN FIDUCIARY NET POSITION YEAR ENDED JUNE 30, 2016

		Other cemployment nefits Trust	Private Purpose Trust Funds		
Additions:					
Contributions:					
Employer	\$	27,606	\$	-	
Employee		27,606		-	
Investment income	-	(38,750)		3,337	
<b>Total Additions</b>		16,462	3,337		
Deductions:		55 212			
Life and health insurance premiums paid for retirees Health and human services		55,212		1,559	
<b>Total Deductions</b>		55,212		1,559	
Change in Net Position		(38,750)		1,778	
Net Position - Beginning		1,764,732		317,152	
Net Position - Ending	\$	1,725,982	\$	318,930	

### NOTES TO BASIC FINANCIAL STATEMENTS YEAR ENDED JUNE 30, 2016

### I. Summary of Significant Accounting Policies

The basic financial statements of the Town have been prepared in conformity with generally accepted accounting principles (GAAP) as applied to state and local governments. GAAP is prescribed by the Governmental Accounting Standards Board (GASB), which is the primary standard-setting body for state and local governmental entities. The following is a summary of the more significant policies and practices used by the Town:

### A. Reporting Entity

The Town of West Newbury is located in Essex County and was incorporated as a town in 1819. An elected three-member Board of Selectmen governs the Town with an appointed Executive Administrator. Each Board of Selectmen member serves three-year terms. The Town provides governmental services for the territory within its boundaries, including police and fire protection, highway services, water, trash collection, street maintenance, parks and recreational facilities. Water services are funded almost entirely with user charges.

Component units, while separate entities, are in substance part of the governmental operations if the significance of their operations and/or financial relationship with the Town meet certain criteria. Pursuant to these criteria there are no component units required to be included in the financial statements.

The Town is a member community of the Pentucket Regional School District that provides educational services to the three member communities of West Newbury, Groveland and Merrimac. This joint venture assesses each community its share of operational and debt service costs based on student population and other factors. In fiscal year 2016, the Town's share of the operating, capital and debt service expenses was \$7,097,228. There is no equity interest reported in these financial statements. Complete audited financial statements can be obtained directly from the District's administrative office located at 22 Main Street, West Newbury, MA 01985

### **B.** Government-Wide and Fund Financial Statements

The government-wide financial statements (i.e., the statement of net position and the statement of activities) report information on all of the non-fiduciary activities of the primary government and its component units. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support.

Separate financial statements are provided for governmental funds, proprietary funds and fiduciary funds, even though fiduciary funds are excluded from the government-wide financial statements. Major individual government funds and major individual enterprise funds are reported as separate columns in the fund financial statements. Nonmajor funds are aggregated and presented in a single column. Fiduciary funds are reported by fund type.

<u>Major Fund Criteria</u> – Major funds must be reported if both of the following criteria are met:

- The total assets and deferred outflows of resources, liabilities and deferred inflows of resources, revenues, or expenditures/expenses of an individual governmental or enterprise fund are at least ten percent of the corresponding element for all funds of that category or type, and
- 2) The total assets and deferred outflows of resources, liabilities and deferred inflows of resources, revenues, or expenditures/expenses of the individual governmental fund or enterprise fund are at least five percent of the corresponding elements for all governmental and enterprise funds combined.

Additionally, any other governmental or enterprise fund that management believes is particularly significant to the basic financial statements may be reported as a major fund.

### C. Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The government-wide financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*. Under this method, revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the fiscal year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider are met.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment is offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function or segment. *Program revenues* include: 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as *general revenue*. For the most part, the effect of interfund activity has been removed from the government-wide financial statements.

The governmental fund financial statements are reported using *the current financial resources measurement focus* and the *modified accrual basis of accounting*. Revenues are recognized when susceptible to accrual (i.e. measurable and available). Revenues are considered to be *available* when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. Expenditures are recorded when the related fund liability is incurred, except for interest on general long-term debt which is recognized when payment is due, certain compensated absences, claims and judgments which are recognized when the obligations are expected to be liquidated with current expendable available resources.

The Town considers property tax revenues to be available if they are collected within 60 days after the end of the fiscal year. Investment income associated with the current fiscal period is susceptible to accrual and has been recognized as revenue of the current fiscal period. All other revenue items are considered to be measurable and available only when the cash is received and are recognized as revenue at that time.

The government reports the following major governmental funds:

<u>General Fund</u> – is the government's primary operating fund. It accounts for all financial resources of the general government except those required to be accounted for in another fund.

<u>Community Preservation Fund</u> – is used to account for funds received in accordance with the state Community Preservation Act. Funds are used to acquire or develop open space and recreational facilities, historic resources and affordable housing.

<u>Library Trust Fund</u> – are used to account for financial resources that are restricted to the extent that only earnings, not principal, may be used for purposes that support the Town's public library.

The *Nonmajor Governmental Funds* consist of other special revenue, capital projects and permanent funds that are aggregated and presented in the Nonmajor Governmental Funds column on the Governmental Funds financial statements. The following describes the general use of these fund types:

<u>Special Revenue Funds</u> – are used to account for the proceeds of specific revenue sources (other than capital projects funds) that are restricted or committed to expenditures for specified purposes.

<u>Permanent Funds</u> – are used to account for financial resources that are restricted to the extent that only earnings, not principal, may be used for purposes that support the governmental programs.

The proprietary fund financial statements are reported using the *economic resources* measurement focus and the accrual basis of accounting. Under this method, revenues are recognized when earned and expenses are recorded when the liabilities are incurred.

Proprietary funds distinguish *operating* revenues and expenses from *non-operating* items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues are user charges and fees, while operating expenses consist of salaries, ordinary maintenance, assessments, indirect costs and depreciation. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

The government reports the following major proprietary fund:

<u>Water Enterprise Fund</u> - is used to account for user charges collected to finance costs associated with operating and maintaining the Town's water utility.

Fiduciary fund financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*. Fiduciary funds are used to account for assets held in a trustee capacity for others that may not be used for governmental programs.

The government reports the following fiduciary funds:

<u>Other Postemployment Benefits Trust Fund</u> – is used to accumulate funds for future payments of other post-employment benefits for retirees such as health and life insurance.

<u>Private-Purpose Funds</u> – is used to account for trust arrangements under which principal and income benefit individuals, private organizations or other governments. This fund is used for educational scholarships and needy citizen benefit funds.

<u>Agency Fund</u> – is used to account for assets held in a purely custodial capacity. This fund is primarily used for employee payroll withholdings, private public safety details, student activity funds and developer escrow funds. Agency funds apply the accrual basis of accounting but do not have a measurement focus.

### D. Assets, Liabilities, Deferred Outflows/Inflows of Resources, and Net Position or Equity

<u>Deposits and Investments</u> – The Town's cash and cash equivalents are considered to be cash on hand, demand deposits, and short-term investments with original maturities of three months or less from the date of acquisition.

Investments for the Town are reported at fair value in accordance with GASB Statement No. 72, *Fair Value Measurement and Application*. Accordingly, the change in fair value of its investments is recognized as an increase or decrease to investment assets and investment income.

<u>Receivables</u> – Real estate and personal property taxes are assessed on January 1 every year. Bills are sent quarterly and are due on August 1, November 1, February 1, and May 1, or thirty days subsequent to the mailing date. Interest accrues on delinquent taxes at the rate of 14% per annum. Property taxes levied are recorded as receivables in the fiscal year of the levy.

Real estate taxes and water user fees may be secured through a lien process within 60days after the due date and are considered 100% collectible. Accordingly, an allowance for uncollectible balances for these receivables is not reported. All personal property tax, excise tax and other departmental receivables are shown net of an allowance for uncollectible balances comprised of those outstanding amounts greater than five years old.

<u>Inventories and Prepaid Items</u> – Inventories, which are not material to the basic financial statements, are considered to be expenditures at the time of purchase. Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both government-wide and fund financial statements.

<u>Capital Assets</u> – Capital assets, which include land, buildings and improvements, machinery and equipment, vehicles, and infrastructure (e.g. roads, sidewalks, and similar items), are reported in the applicable governmental or business-type activities columns in the government-wide financial statements.

Capital assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at the estimated fair market value at the date of donation. Net interest incurred during the construction phase of capital assets of business-type activities, if material is included as part of the capitalized value of the assets constructed.

All purchases and construction costs in excess of \$5,000 are capitalized at the date of acquisition or construction, respectively, with expected lives of greater than two years. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets lives are not capitalized.

Capital assets (excluding land and construction-in-process) are depreciated using the straight line method over the following estimated useful lives:

Buildings and improvements 40 years
Machinery, equipment, and vehicles 2-12 years
Infrastructure 60 years

<u>Interfund Balances</u> — Activity between funds that are representative of lending arrangements outstanding at the end of the fiscal year are referred to as either *due to/from other funds* or *advances to/from other funds*. All other outstanding balances between funds are reported as due to/from other funds. Any residual balances outstanding between the governmental activities and business-type activities are reported in the government-wide financial statements as *internal balances*.

<u>Interfund Transfers</u> – During the course of its operations, resources are permanently reallocated between and within funds. These transactions are reported as transfers in and transfers out in the individual fund statements. Transfers between and within governmental and fiduciary funds are eliminated from the governmental activities in the statement of activities. Any residual balances outstanding between the governmental activities and the business –type activities are reported in the statement of activities as *transfers*, *net*.

<u>Investment Income</u> – Investment income derived from major and nonmajor governmental funds is legally assigned to the general fund unless otherwise directed by state law. Investment income of the permanent funds is retained in the funds. Investment income of the proprietary funds is voluntarily assigned to the general fund.

<u>Compensated Absences</u> – It is the Town's policy to not permit employees to accumulate earned but unused vacation benefits beyond their annual contract date, which falls on June 30. Hourly employees who have been employed at least ten years are eligible to buy back 25% of their accumulated sick leave. Compensated absence liabilities related to both governmental and business-type activities are normally paid from the funds reporting the payroll and related expenditures. Amounts related to these benefits are accrued when incurred in the government-wide and proprietary fund financial statements. A liability for these amounts is reported in Governmental Funds only if they have matured.

<u>Long-term Obligations</u> – Long-term debt is reported as liabilities in the government-wide and proprietary fund statement of net position. Bond premiums and discounts are amortized over the life of the bonds using the effective interest method. Bond anticipation notes payable are reported net of the applicable bond premium or discount.

In the governmental fund financial statements, the face amount of long-term debt issued is reported as other financing sources. Premiums received on a debt issuance are reported as other financing sources while discounts are reported as other financing uses. Issuance costs are exclusively reported as general government expenditures regardless of whether they are withheld from the actual proceeds.

<u>Deferred Outflows/Inflows of Resources</u> – In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then. The Town has one item that is reported on the government-wide statement of net position which relates to outflows from changes in the net pension liability. The deferred pension will be recognized in pension expense in future years as more fully described in Note III, subsection A.

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *deferred inflows of resources*, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The Town has two types of items, which qualify for reporting in this category. The first is reported on the government-wide statement of net position and relates to inflows from changes in the net pension liability. The deferred pensions will be recognized in pension expense in future years as more fully described in Note III, subsection A. The other arises only under the modified accrual basis of accounts and accordingly, the item *unavailable revenue* is reported only in the governmental funds balance sheet. The governmental funds report unavailable revenues from two sources: property taxes and other. These amounts are deferred and recognized as an inflow of resources in the period that the amounts become available.

<u>Net Position</u> – In the government-wide financial statements, net position reported as "net investment in capital assets" includes capital assets, net of accumulated depreciation, less the principal balance of outstanding debt used to acquire capital assets. Unspent proceeds of capital related debt are not considered to be capital related debt.

Net position are reported as restricted when amounts are not available for appropriation or are legally restricted by outside parties for a specific use. Net position has been *restricted for* the following:

*Nonexpendable permanent funds* represent the endowment portion of donor restricted trusts that support governmental programs.

Community preservation represents assets that are restricted by state law for the purposes of acquiring or developing open space and recreational facilities, historic resources and affordable housing.

*Other purposes* represent assets that are restricted by grantors, donors and state laws for specific governmental programs and uses.

<u>Fund Equity</u> – In the fund financial statements, fund balance for governmental funds is reported in classifications that comprise a hierarchy based primarily on the extent in which the Town is required to honor constraints on the specific purpose for which amounts in the funds can be spent.

Fund balance is reported in five components – nonspendable, restricted, committed, assigned, and unassigned as described below:

*Nonspendable* represents amounts that cannot be spent because they are either (a) not in spendable form (i.e. inventory or prepaid) or (b) legally or contractually required to be maintained intact such as the corpus of an endowment.

Restricted represents amounts that have constraints placed either externally by third-parties (creditors, grantors, contributors, or laws or regulations of other governments) or by law through constitutional provisions or enabling legislation. Enabling legislation authorizes the Town to assess, levy, charge or otherwise mandate payment of resources (from external resource providers) and includes a legally enforceable requirement (compelled by external parties) that those resources be used only for the specific purposes stipulated in the legislation.

Committed represents amounts that can only be used for specific purposes pursuant to constraints imposed by formal action of the Town's highest level of decision making authority, which consists of the Town Meeting members through Town Meeting Votes. Those committed amounts cannot be used for any other purpose unless the Town Meeting removes or changes the specified use by taking the same type of action (through Town Meeting Votes) it employed previously to commit those amounts.

Assigned represents amounts that are constrained by the Town's intent to be used for specific purposes, but are neither restricted nor committed. The Town has by ordinance authorized the Town Administrator to assign fund balance. The Town Meeting may also assign fund balance as it does when appropriating fund balance to cover a gap between estimated revenue and appropriations in the subsequent year's appropriated budget.

*Unassigned* represents amounts that have not been restricted, committed or assigned to specific purposes within the general fund. The general fund is the only fund that reports a positive unassigned fund balance amount. Other governmental funds besides the general fund can only report a negative unassigned fund balance amount.

When both restricted and unrestricted resources are available for use, it is the Town's policy to use restricted resources first, then unrestricted resources (committed, assigned and unassigned) as they are needed. When unrestricted resources (committed, assigned and unassigned) are available for use it is the Town's policy to use committed resources first, then assigned, and then unassigned as they are needed.

The Town has not established financial policies with respect to maintaining minimum fund balance amounts.

<u>Stabilization Funds</u> — The Town maintains a general stabilization fund which may be used for any municipal purpose upon a two-thirds vote of the Town Meeting. The balance of the fund totals \$1,302,800 at June 30, 2016 and is reported as unassigned fund balance in the General Fund.

The Town maintains a water stabilization fund which may be used for any water enterprise purpose upon a two-thirds vote of the Town Meeting. The balance of the fund totals \$160,103 at June 30, 2016 and is reported as unrestricted net position in the Water Enterprise Fund.

<u>Encumbrances</u> - The Town's encumbrance policy regarding the general fund is to (1) classify encumbrances that arise from the issuance of purchase orders resulting from normal purchasing activity approved by the Town Administrator as assigned, and (2) classify encumbrances that result from an action of the Town Meeting as committed. Encumbrances of funds already restricted, or committed are included within the classification of those fund balances and not reported separately. The Town reports \$43,354 of encumbrances from normal purchasing activity in the general fund as assigned and \$659,190 of encumbrances from Town Meeting votes in the General Fund as committed. There are no encumbrances reported in any other fund.

The following table reflects the Town's fund equity categorizations:

	General	Community Preservation	Library Trust	Nonmajor Governmental		
	Fund	Act Fund	Fund	Funds	Total	
Nonspendable:	Ф	ф	Φ 7.500	Ф	Ф 7.500	
Nonexpendable trust funds	\$ -	\$ -	\$ 7,500	\$ -	\$ 7,500	
Restricted:				550.002	550.002	
General Government	-	-	-	559,883	559,883	
Public Safety	-	-	-	33,756	33,756	
Public Works	-	-	-	1,329	1,329	
Health and Human Services	-	-	-	67,307	67,307	
Culture and Recreation	-	-	956,850	114,402	1,071,252	
Community preservation	-	2,703,669	-	-	2,703,669	
Other purposes	17,983	-	-	165,978	183,961	
Committed:						
General Government	87,884	-	-	-	87,884	
Public Safety	22,684	-	-	-	22,684	
Education	12,106	-	-	-	12,106	
Public Works	293,755	-	-	-	293,755	
Health and Human Services	39,395	-	-	-	39,395	
Culture and Recreation	30,000	-	-	-	30,000	
Debt	173,366	-	-	-	173,366	
Assigned:						
General Government	7,101	-	-	-	7,101	
Public Safety	5,121				5,121	
Public Works	28,870	-	-	_	28,870	
Health and Human Services	1,932	_	-	_	1,932	
Culture and Recreation	330	-	_	_	330	
Subsequent years' budget	123,901	_	_	<u>-</u>	123,901	
Unassigned	3,461,926	-	_	(9,920)	3,452,006	
<b>3</b>	\$ 4,306,354	\$ 2,703,669	\$ 964,350	\$ 932,735	\$ 8,907,108	

### E. Excess of Expenditures Over Appropriations and Deficits

The Town incurred deficits totaling \$9,920 in the Nonmajor Governmental Funds, which is reported as a major fund. This deficit will be funded through available grant funds in future fiscal year.

### F. Use of Estimates

The preparation of basic financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure for contingent assets and liabilities at the date of the basic financial statements and the reported amounts of the revenues and expenditures/expenses during the fiscal year. Actual results could vary from estimates that were used.

### II. Detailed Notes to All Funds

### A. Deposits and Investments

A cash and investment pool is maintained that is available for use by all funds. Each fund type's portion of this pool is displayed on the balance sheet as "cash and cash equivalents". The deposits and investments of trust funds are held separately from those of other funds.

State laws and regulations require the Town to invest funds only in pre-approved investment instruments which include but are not necessarily limited to bank deposits, money markets, certificates of deposit, U.S. obligations, repurchase agreements, and State Treasurer's investment pool ("the Pool"). In addition, the statutes impose various limitations on the amount and length of investments and deposits. Repurchase agreements cannot be for a period of over ninety days, and the underlying security must be a United States obligation. During the fiscal year, the Town did not enter into any repurchase agreements.

<u>Custodial Credit Risk: Deposits</u> - In the case of deposits, this is the risk that in the event of a bank failure, the government's deposits may not be returned to it. The Town's deposit policy requires the Town to maintain no more than 25% of the Town's cash balance in any one institution. At year-end, the carrying amount of the Town's deposits was \$8,928,440 and the bank balance was \$8,757,754. Of the Town's bank balance, \$3,340,404 was covered by either federal depository insurance or by the depositors' insurance fund; \$2,190,665 was collateralized; and the remainder was exposed to custodial credit risk because it was uninsured and uncollateralized.

<u>Custodial Credit Risk: Investments</u> – In the case of investments, this is the risk that in the event of the invested party not being able to provide required payments to investors, ceasing to exist, or filing of bankruptcy, the Town may not be able to recover the full amount of its principal investment and/or investment earnings. The Town's formal policy requires that investments in corporate bonds must be investment grade A or higher by Moody's or Standard and Poor.

United States governmental obligations totaling \$667,864, corporate bond holdings totaling \$554,316, and equity securities totaling \$1,123,619 are exposed to custodial credit risk because the related securities are uninsured, unregistered and are held by the counterparty.

<u>Fair Value of Investments</u> – The Town reports its investments at fair value. When actively quoted observable prices are not available, the Town generally uses either implied pricing from similar investments or valuation models based on net present values of estimated future cash flows (adjusted as appropriate for liquidity, credit, market and/or other risk factors).

The Town categorizes its fair value measurements within the fair value hierarchy established by GAAP. This hierarchy is based on valuation inputs used to measure the fair value of the asset or liability. The three levels of the hierarchy are as follows:

- Level 1 Inputs are quoted prices in active markets for identical investments at the measurement date.
- Level 2 Inputs (other than quoted prices included in Level 1) are either directly or indirectly observable for the investment through correlation with market data at the measurement date and for the duration of the instrument's anticipated life.
- Level 3 Inputs reflect the Town's best estimate of what market participants would use in pricing the investment at the measurement date.

The following table presents the Town's investments carried at fair value on a recurring basis in the statement of net position at June 30, 2016:

			 <u>Fair Va</u> l	lue Measurements Using				
	6/30/16		Level 1		Level 2		vel 3	
Investments by fair value level								
Debt securities:								
U.S. Government obligations	\$	677,864	\$ 677,864	\$	-	\$	-	
Corporate bonds		554,316	554,316		-		-	
Negotiable certificates of deposit		799,792	-		799,792		-	
Total debt securities		2,031,972	1,232,180		799,792		-	
Equity securities:								
Common stock		1,123,619	1,123,619		-		-	
Total equity securities		1,123,619	1,123,619				_	
Total investments by fair value level	\$	3,155,591	\$ 2,355,799	\$	799,792	\$	-	

Debt and equity securities classified in Level 1 are valued using prices quoted in active markets for those securities. Negotiable certificates of deposit and repurchase agreements are classified in Level 2 and are valued using matrix pricing based on the securities' relationship to benchmark quoted prices. Bond mutual funds are classified in Level 2 and are valued at the published fair value per share for each fund.

<u>Interest Rate Risk: Investments</u> – Debt securities are subject to interest rate risk. Such securities may be adversely affected by changes in interest rates, which may negatively affect the fair value of individual debt instruments, through fair value losses arising from increasing interest rates. The Town does not have formal investment policies that limit investment maturities as a way of managing its exposure to fair value losses arising from rising interest rates.

At June 30, 2016, the Town's investments had the following maturities:

			Time Until Maturity (Years)							
Investments		6/30/2016		<1		1 - 5		10 Years		
U.S. Government obligations	\$	677,864	\$	250,121	\$	427,743	\$	-		
Corporate bonds		554,316		-		310,434		243,882		
Negotiable certificates of deposit		799,792		115,215		684,577		-		
Total Town Investments with Maturities	\$ 2	2,031,972	\$	365,336	\$	1,422,754	\$	243,882		

<u>Concentration of Credit Risk</u> – The Town does not place a limit on the amount that may be invested in any one issuer. The Town does not maintain balances in any single investment that would represent more than 5% of the Town's total investments

<u>Credit Risk</u> – The Town has not adopted a formal policy related to credit risk.

At June 30, 2016, the credit quality ratings of the Town's investments were as follows:

	Quality Ratings (Moody's)							
Investments		Aaa		Unrated				
U.S. Government obligations	\$	677,864	\$	_				
Corporate bonds	·	-	·	554,316				
Negotiable certificates of deposit		_		799,792				
Total	\$	677,864	\$	1,354,108				

### **B.** Receivables

Receivables as of year-end for the Town's individual major and nonmajor governmental funds in the aggregate, including the applicable allowances for uncollectible accounts, are as follows:

	Gross		Allowance for		Net	
	Amount		Uncollectibles			Amount
Receivables:						
Real estate and personal property taxes	\$	82,994	\$	-	\$	82,994
Tax liens, deferrals, and foreclosures		69,095		-		69,095
Excise		63,229		-		63,229
Community preservation surcharges		1,616		-		1,616
Title V betterments		55,881		-		55,881
Intergovernmental		18,267				18,267
Total	\$	291,082	\$	_	\$	291,082

Receivables as of year-end for the Town's proprietary fund are as follows:

	Gross		Allowance for		Net	
		Mount	Uncollectibles		Amount	
Receivables:						
Water user fees	\$	236,156	\$		\$	236,156

Governmental funds report deferred inflows of resources in connection with recievable for revenues that are considered unavailable to liquidate liabilities of the current period. The following identifies the components of deferred inflows of resources in the governmental funds:

Other

Other							
General		Governmental					
	Fund		Funds		Total		
\$	82,994	\$	-	\$	82,994		
	80,148		-		80,148		
	63,229		-		63,229		
	-		1,616		1,616		
	-		55,881		55,881		
	-		38,320		38,320		
\$	226,371	\$	95,817	\$	322,188		
		Fund  \$ 82,994 80,148 63,229	Fund  \$ 82,994 \$ 80,148 63,229	General Fund       Governmental Funds         \$ 82,994       \$ - 80,148         63,229       - 1,616         - 55,881       - 38,320	General Fund       Governmental Funds         \$ 82,994       \$ - \$ 80,148         63,229       1,616         - 55,881       - 38,320		

### C. Interfund Receivables, Payables and Transfers

Interfund transfers for the fiscal year ended June 30, 2016, are summarized as follows:

	Transfers In										
		Nonmajor									
	(	General	Gove	rnmental							
Transfers Out	<b>Fund</b>		<u>F</u>	<u>Funds</u>	<u>Total</u>						
General Fund	\$	-	\$	5,000	\$	5,000	(1)				
Nonmajor Governmental Funds		110,400		-		110,400	(2)				
Total	\$	110,400	\$	5,000	\$	115,400					

<sup>(1)</sup> Transfers to nonmajor governmental funds to supplement Bicentennial Celebration fund.

<sup>(2)</sup> Transfers to general fund to subsidize operating budgets.

# D. Capital Assets

Capital asset activity for the year ended June 30, 2016 was as follows:

	Beginning Balance Increase		ncreases	Decreases			Ending Balance	
Governmental Activities:					-			
Capital assets not being depreciated:								
Land	\$	9,453,482	\$	-	\$	-	\$	9,453,482
Construction in progress		1,288,358				_		1,288,358
Total capital assets not being depreciated		10,741,840		-		-		10,741,840
Capital assets being depreciated:								
Buildings		12,582,448		277,040		-		12,859,488
Improvements other than buildings		1,568,374		-		-		1,568,374
Infrastructure		8,325,106		349,048		-		8,674,154
Machinery and equipment		930,082		29,947		-		960,029
Vehicles		3,043,421		132,996		-		3,176,417
Total capital assets being depreciated		26,449,431		789,031		-		27,238,462
Less accumulated depreciation for:								
Buildings		(6,131,282)		(319,384)		-		(6,450,666)
Improvements other than buildings		(1,279,175)		(42,266)		-		(1,321,441)
Infrastructure		(2,382,478)		(152,177)		-		(2,534,655)
Machinery and equipment		(574,603)		(36,270)		-		(610,873)
Vehicles		(2,090,432)		(209,405)		-		(2,299,837)
Total accumulated depreciation		(12,457,970)		(759,502)		-		(13,217,472)
Total capital assets being depreciated, net		13,991,461		29,529		-		14,020,990
Governmental activities capital assets, net	\$	24,733,301	\$	29,529	\$	-	\$	24,762,830
Business Activities - Water:								
Capital assets not being depreciated:								
Land	\$	395,662	\$	-	\$	-	\$	395,662
Total capital assets not being depreciated		395,662		-		-		395,662
Capital assets being depreciated:								
Infrastructure		4,876,754		47,323		-		4,924,077
Improvement other than buildings		5,570		-		-		5,570
Machinery and equipment		96,735		43,239		-		139,974
Vehicles		66,838				-		66,838
Total capital assets being depreciated		5,045,897		90,562		-		5,136,459
Less accumulated depreciation for:								
Infrastructure		(2,605,782)		(80,736)		-		(2,686,518)
Improvement other than buildings		(5,571)		-		-		(5,571)
Machinery and equipment		(73,235)		(3,781)		_		(77,016)
Vehicles		(66,838)				-		(66,838)
Total accumulated depreciation		(2,751,426)		(84,517)		-		(2,835,943)
Total capital assets being depreciated, net	-	2,294,471		6,045		-		2,300,516
Business activities capital assets, net	\$	2,690,133	\$	6,045	\$	-	\$	2,696,178

Depreciation expense was charged to functions/programs as follows:

Governmental Activities:	<b>Business-Type Activities:</b>						
General government	\$ 85,538	Water	\$	84,517			
Public safety	236,869						
Education	93,799						
Public works	270,589						
Health and human services	17,698						
Culture and recreation	 55,009						
	\$ 759,502						

### E. Temporary Debt

The Town is authorized to borrow on a temporary basis to fund the following:

<u>Current Operating Costs</u> – Prior to the collection of revenues, expenditures may be financed through the issuance of revenue (RANS) or tax anticipation notes (TANS).

<u>Capital Projects and Other Approved Costs</u> – Projects may be temporarily funded through the issuance of bond anticipation notes (BANS) or grant anticipation notes (GANS). In certain cases, prior to the issuance of these temporary notes, the governing body must take the necessary legal steps to authorize the issuance of the general obligation bonds. Temporary notes may not exceed the aggregate amount of bonds authorized or the grant award amount.

Temporary notes are general obligations of the Town and carry maturity dates that are limited by state law. Interest expenditures and expenses for temporary debt are accounted for in the general fund and enterprise funds, respectively.

The Town does not report any temporary debt activity during the current fiscal year.

### F. Long-Term Obligations

The Town issues general obligation bonds and notes to provide funds for the acquisition and construction of major capital facilities. General obligation bonds and notes have been issued for both governmental and business-type activities. Additionally, the Town incurs various other long-term obligations relative to associated personnel costs.

State law permits the Town, under the provisions of Chapter 44, Section 10, to authorize indebtedness up to a limit of 5.0 percent of its equalized valuation. Debt issued in accordance with this section of the law is designated as being "inside the debt limit." In addition, the Town may authorize debt in excess of that limit for specific purposes. Such debt, when issued, is designated as being "outside the debt limit".

The following reflects the current year activity in the long-term liability accounts:

	В	eginning						Ending	Dı	ie within
	E	Balance Additions		Deletions		Balance		one year		
Governmental Activities:										
Bond and note indebtedness	\$	3,753,826	\$	-	\$	(741,193)	\$	3,012,633	\$	601,192
Capital lease obligations		203,631		-		(38,164)		165,467		39,404
Compensated absences		101,864		3,058		-		104,922		15,738
Net pension liability		5,960,412		958,011		(712,506)		6,205,917		-
Total Governmental Activities	\$1	0,019,733	\$	961,069	\$	(1,491,863)	\$	9,488,939	\$	656,334
Business-type Activities: Water										
Bond and note indebtedness	\$	84,203	\$	-	\$	(12,029)	\$	72,174	\$	12,029
Compensated absences		6,740		609		-		7,349		3,675
Net pension liability		505,864		81,307		(60,471)		526,700		
Total Business-type Activities: Water	\$	596,807	\$	81,916	\$	(72,500)	\$	606,223	\$	15,704

The governmental activities liabilities will be liquidated by the general fund. The business-type activities liabilities will be liquidated by the water enterprise fund.

The following is a summary of long-term debt obligations as of June 30, 2016:

	Maturing	Interest	Beginning			Ending
Description of Issue	Year	Rate	Balance	Additions	Maturities	Balance
Governmental Activities:						
General obligation bonds	2025	2.00 - 4.00%	\$ 3,340,000	\$ -	\$ (575,000)	\$ 2,765,000
Refunding bonds	2016	2.00 - 3.00%	245,000	-	(145,000)	100,000
MCWT notes (Title V)	2024	0.00 - 5.25%	168,826		(21,193)	147,633
Total Governmental Bond and Note Indebteds	ness		3,753,826	-	(741,193)	3,012,633
Business-type Activities - Water:						
FHA loan	2022	5.00%	84,203		(12,029)	72,174
Total Water Bond and Note Indebtedness			84,203		(12,029)	72,174
Total Long-Term Bond and Note Indebtedness	s - All		\$ 3,838,029	\$ -	\$ (753,222)	\$ 3,084,807

#### Payments on outstanding bond balances due in future years consist of the following:

	Governmental Activities - Total Bond and Note Indebtedness													
Year Ending			P	rincipal					I	nterest				
June 30,		Balance		Subsidy		Net	I	Balance	S	ubsidy		Net		Total
2017	\$	601,192	\$	-	\$	601,192	\$	57,172	\$	(2,772)	\$	54,400	\$	655,592
2018		491,192		-		491,192		43,204		(2,204)		41,000		532,192
2019		461,192		-		461,192		33,535		(1,635)		31,900		493,092
2020		456,192		-		456,192		24,244		(1,094)		23,150		479,342
2021		361,413		-		361,413		15,952		(552)		15,400		376,813
2022-2026		641,452		-		641,452		11,900		-		11,900		653,352
Total	\$	3,012,633	\$	-	\$	3,012,633	\$	186,007	\$	(8,257)	\$	177,750	\$	3,190,383

				Busii	ness-typ	e Activities:	Water	- Total Bon	d and Not	e Indebted	dness		
Year Ending			Pri	ncipal					Inte	erest			
June 30,	В	alance	Sul	bsidy		Net	В	alance	Sub	sidy		Net	 Total
2017	\$	12,029	\$	-	\$	12,029	\$	3,609	\$	-	\$	3,609	\$ 15,638
2018		12,029		-		12,029		3,007		-		3,007	15,036
2019		12,029		-		12,029		2,406		-		2,406	14,435
2020		12,029		-		12,029		1,804		-		1,804	13,833
2021		12,029		-		12,029		1,203		-		1,203	13,232
2022-2026		12,029		-		12,029		601		-		601	 12,630
Total	\$	72,174	\$	-	\$	72,174	\$	12,630	\$		\$	12,630	\$ 84,804

<u>MCWT Loan Subsidies</u> – The Town has entered into multiple loan agreements with the Massachusetts Clean Water Trust (MCWT) for Title V septic loans. It is expected that the Town will be subsidized by the MCWT on a periodic basis for interest in the amount of \$8,257 until the maturity of these agreements.

<u>Authorized and Unissued Debt</u> – The Town did not have any authorized and unissued debt as of June 30, 2016.

#### G. Capital Leases

The Town has entered into non-cancelable leases for the purchase of a fire truck. This lease qualifies as a capital lease for accounting purposes and, therefore, has been recorded at the present value of the future minimum lease payments as of the inception date.

Assets acquired through capital leases are as follows:

	Amount		
Asset:			
Aerial Fire Ladder Truck	\$	731,019	
Less: accumulated depreciation		(548,265)	
Total	\$	182,754	

The future minimum lease payments and the present value of the minimum lease payments at June 30, 2016, are as follows:

Fiscal Year Ended June 30,	 Amount
2017	44,782
2018	44,782
2019	44,781
2020	44,781
	 _
Total minimum lease payments	179,126
Less: amounts representing interest	 (13,659)
Present value of minimum lease payments	\$ 165,467

#### **III. Other Information**

#### A. Retirement System

<u>Plan Description</u> – The Town contributes to the Essex Regional Retirement System (the System), a multiple-employer defined benefit pension plan established under Chapter 32 of the Commonwealth of Massachusetts General Laws (MGL) and is administered by the Essex Regional Retirement Board (ERRB). Standalone financial statements for the year ended December 31, 2015 were issued and may be obtained by writing to the Essex Regional Retirement System, 401 Maple Street, Suite 202, Danvers MA 01923.

<u>Membership</u> – Membership in the Retirement System as of December 31, 2015, was as follows:

Retirees and beneficiaries currently receiving benefits	1,729
Active plan members	2,677
Inactive plan members	<u>1,110</u>
Total	<u>5,516</u>

<u>Benefit Terms</u> – The System provides retirement, disability and death benefits to plan members and beneficiaries. Chapter 32 of the MGL assigns authority to establish and amend benefit provisions of the plan. Cost-of-living adjustments granted between 1981 and 1997 and any increase in other benefits imposed by the Commonwealth's state law during those years are borne by the Commonwealth and are deposited into the pension fund directly. Cost-of-living adjustments granted after 1997 must be approved by the Board and are borne by the System.

Membership in the System is mandatory for all full-time employees and non-seasonal, part-time employees who, in general, regularly work more than twenty hours per week. Members of the Retirement System do not participate in the federal Social Security retirement system.

Massachusetts contributory retirement system benefits are uniform from retirement system to retirement system. The System provides for retirement allowance benefits up to a maximum of 80% of a participant's highest three-year or five-year average annual rate of regular compensation, depending on the participant's date of hire. Benefit payments are based upon a participant's age, length of creditable service, level of compensation and job classification.

<u>Contributions Requirements</u> – The System has elected provisions of Chapter 32, Section 22D (as amended) of Massachusetts General Laws, which require that a funding schedule be established to fully fund the pension plan by June 30, 2040. Under provisions of this law, participating employers are assessed their share of the total retirement cost based on the entry age, normal actuarial cost method.

The Town contributed \$655,726 to the System in fiscal year 2016, which was equal to its actuarially-determined contribution requirement for the fiscal year. The Town's contributions as a percentage of covered payroll was approximately 27.6% in fiscal year 2016.

Net Pension Liability – At June 30, 2016, the Town reported a liability of \$6,732,617 for its proportionate share of the net pension liability. The net pension liability was measured as of January 1, 2014 and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. These figures were updated by the independent actuary to December 31, 2015. There were no material changes made in this update to the actuarial assumptions (see below) nor were there any material changes to the System's benefit terms since the actuarial valuation.

The Town's proportion of the net pension liability is based on a projection of the Town's long-term share of contributions to the System relative to the projected contributions of all employers. The Town's proportion was approximately 1.853% at December 31, 2015, which was consistent with the proportion measured at January 1, 2014.

<u>Pension Expense</u> – The Town recognized \$531,972 in pension expense in the statement of activities in fiscal year 2016.

<u>Deferred Outflows of Resources and Deferred Inflows of Resources</u> – At June 30, 2016, the Town reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources (amounts are in thousands):

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual	Ф	Ф
Experience Changes of assumptions	\$ <u>—</u>	\$ <u>—</u> —
Net difference between projected and actual earnings on pension plan investments	356	_
Changes in proportion and differences between Town contributions and proportionate share of contributions	_	241
Town contributions subsequent to the		271
measurement date		
Total	<u>\$ 356</u>	<u>\$ 241</u>

The deferred outflows of resources and deferred inflows of resources are expected to be recognized in the Town's pension expense as follows:

,	
2017	\$ 29,933
2018	29,933
2019	29,933
2020	36,672
2021	(11,476)
Total	<u>\$ 114,995</u>

Year ended June 30.

<u>Actuarial Valuation</u> – The measurement of the Retirement System's total pension liability is developed by an independent actuary. The latest actuarial valuation was performed as of January 1, 2014. The significant actuarial assumptions used in the January 1, 2014 actuarial valuation included:

Actuarial cost method: Entry age normal cost method

Amortization method: Closed – approximate level percent of payroll

Remaining amortization period: 20 years for the fresh start base

Asset valuation method: Market value adjusted by accounts payable and

receivables adjusted to phase in over 5 years

investment gains or losses above or below the expected rate of investment return. The actuarial value of assets must be no less than 90% of the adjusted market value nor more than 110% of the adjusted market value.

Investment rate of return: 8.0% per year

Projected salary increases: Select and Ultimate. 7.5% year one, 6.5% year two,

6.0% year three, 5.5% year four, 5.0% year five, 3.75

ultimate rate.

Cost of living adjustments: 3% of the first \$13,000 of a member's retirement

allowance is assumed to be granted every year.

Mortality rates: Pre-retirement: the RP-2000 mortality table (sex-

distinct) projected with scale BB and Generational Mortality. During employment the healthy employee

mortality table is used. Post-employment

the healthy annuitant table is used.

Disabled life mortality: The RP-2000 mortality table for healthy annuitants

(sex-distinct) projected with scale BB and

Generational Mortality set-forward by 2 years. Death

is assumed to be due to the same cause

as the disability 40% of the time

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the pension plan's target asset allocation as of December 31, 2014 are summarized in the following table:

Asset Class	Target Allocation	Long-term Expected Real Rate of Return
	12.00/	0.050
Core bonds	13.0%	0.97%
Value-added bonds	10.0%	3.80%
Large cap equities	14.5%	4.61%
Mid/small cap equities	3.5%	4.85%
International equities	16.0%	5.10%
Emerging market equities	6.0%	6.31%
Private equity	10.0%	6.55%
Real estate	10.0%	3.40%
Hedge funds	9.0%	3.64%
Cash/portfolio completion	4.0%	0.00%
Timber/natural resources	4.0%	3.64%

<u>Discount Rate</u> – The discount rate used to measure the total pension was 8.00%. The projection of cash flows used to determine the discount rate assumed plan member contributions were made at the current contribution rate and that employer contributions will be made at rates equal to the actuarially-determined contribution rates and the member rate. Based on those assumptions, the Retirement System's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

<u>Sensitivity Analysis</u> – The following presents the Town's proportionate share of the net pension liability calculated using the discount rate of 8.00% as well as the Town's proportionate share of the net pension liability using a discount rate that is one percentage point lower (7.00%) or one percentage point higher (9.00%) than the current rate:

	1% Decrease (7.00%)	Current Discount (8.00%)	1% Increase (9.00%)
Town's proportionate share of the net pension liability	\$8,258,904	\$6,732,617	\$ 5,552,985

#### B. Risk Financing

The Town is exposed to various risks of loss related to torts: theft of, damage to and destruction of assets; errors and omissions; and natural disasters for which the Town carries commercial insurance. The amount of claim settlements has not exceeded insurance coverage in any of the previous three years.

The Town participates in a health insurance risk pool administered by the Southeastern Massachusetts Health Group (the Group). The Group offers a variety of premium based plans to its members with each participating governmental unit charged a premium for coverage based on rates established by the Group. In the event the Group is terminated, the Town would be obligated to pay its proportionate share of a deficit, should one exist.

#### **C.** Other Postemployment Benefits (OPEB)

<u>Plan Description</u> — In addition to the pension benefits previously described, the Town provides health and life insurance benefits to current and future retirees, their dependents and beneficiaries (hereinafter referred to as the "Plan") in accordance with Massachusetts General Law Chapter 32B. Specific benefit provisions and contribution rates are established by collective bargaining agreements, state law, and Town ordinance. All benefits are provided through the Town's insurance program. The Plan does not issue a stand — alone financial report since there are no assets legally segregated for the sole purpose of paying benefits under the Plan. The number of participants in the Plan consists of 43 active employees and 21 retired employees for a total of 64.

<u>Funding Policy</u> - The contribution requirements of Plan members and the Town are established and may be amended by the Town. Retirees contribute 50% of the calculated contributions and the remainder of the cost is funded by the Town. The Town currently contributes enough money to the Plan to satisfy current obligations on a pay-as-you-go basis. The costs of administering the Plan are paid by the Town.

<u>Annual OPEB Cost and Net OPEB Obligation</u> - The Town's annual OPEB cost is calculated based on the annual required contribution "ARC" of the employer, an actuarially determined amount that is calculated in accordance with GASB Statement #45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded liabilities over a period not to exceed thirty years. The following table reflects the activity regarding the Town's OPEB obligation.

The following table reflects the activity regarding the Town's OPEB obligation:

Annual required contribution (ARC)	\$ 42,633
Annual OPEB cost	42,633
Contributions made	 (27,607)
Increase in net OPEB obligation	15,026
Net OPEB (asset) obligation at beginning of year	(281,513)
Net OPEB (asset) obligation at end of year	\$ (266,487)

Trend information regarding annual OPEB cost, the percentage of the annual OPEB cost contributed and the net OPEB obligation is as follows:

	Annual	Percentage of	
Fiscal Year	<b>OPEB Cost</b>	AOPEBC	Net OPEB
Ending	(AOPEBC)	Contributed	Obligation (asset)
June 30, 2014	\$ 49,487	328%	\$ (272,790)
June 30, 2015	\$ 42,633	120%	\$ (281,513)
June 30, 2016	*\$ 42,633	65%	\$ (266,487)

<sup>\*</sup> Reflected in the Statement of Activities as follows:

The AOPEBC at June 30, 2016 was charged to the following functional programs: General Government \$7,125; Public Safety \$21,744; Public Works \$5,190; Health and Human Services \$1,896; Culture and Recreation \$2,745 and Water \$3,933.

<u>Funding Status and Funding Progress</u> – The funded status of the Plan at June 30, 2015 for the most recent actuarial valuation performed as of July 1, 2013, was as follows:

	Actuarial				
	Accrued				UAAL as a
Actuarial	Liability (AAL)	Unfunded			Percentage
Value of	Entry Age	AAL	Funded	Covered	of Covered
Assets	Normal Cost	(UAAL)	Ratio	Payroll	Payroll
(A)	(B)	(B-A)	(A/B)	(C)	((B-A)/C)
\$1,725,982	1,550,852	(\$ 175,130)	0.0%	\$2,201,970	(8.0%)

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events into the future. Amounts determined regarding the funded status of the Plan and the ARC of the employer are subject to continual revision as estimates are compared to actual results and past expectations.

<u>Methods and Assumptions</u> – Projections of benefits for financial reporting purposes are based on the substantive Plan and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and the Plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

The significant methods and assumptions as of the latest valuation are as follows:

Valuation date July 1, 2013

Actuarial cost method Entry Age Normal Cost Method

Amortization method Level dollar (closed)

Remaining amortization period 5
Interest discount rate 5

Healthcare/Medical cost trend rate 9% grading down to 5% by year 2017 and thereafter

**D.** Commitments and Contingencies – The Town is party to certain legal claims, which are subject to many uncertainties, and the outcome of individual litigation matters is not always predictable with assurance. Although the amount of liability, if any, at June 30, 2015, cannot be ascertained, management believes that any resulting liability, if any, should not materially affect the basic financial statements of the Town at June 30, 2016.

Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal and state governments. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount, if any, of expenditures which may be disallowed by the grantor cannot be determined at this time, although the Town expects such amounts, if any, to be immaterial.

The Town is subject to certain Federal arbitrage laws in accordance with long-term borrowing agreements. Failure to comply with the rules could result in the payment of penalties. The amount of penalties, if any, cannot be determined at this time, although the Town expects such amounts, if any, to be immaterial.

#### E. <u>Implementation of New GASB Pronouncements</u>

#### **Current Year Implementation**

In February 2015, the GASB issued GASB Statement No. 72, *Fair Value Measurement and Application*. GASB 72 addressed accounting and financial reporting issues relating to fair value measurements by providing guidance for determining a fair value measurement for financial reporting purposes. The provisions of this Statement became effective for the Town in fiscal year 2016 and did not have a material effect on its financial statements.

In June 2015, the GASB issued GASB Statement No. 73, Accounting and Financial Reporting for Pension and Related Assets That Are Not within the Scope of GASB Statement No. 68 and Amendments to Certain Provision of GASB Statement No. 67 and No. 68. The objective of GASB 73 was to improve the usefulness of information about pensions included in the general purpose external financial reports of state and local governments for making decisions and assessing accountability. This Statement established requirements for defined benefit pensions that are not within the scope of Statement 68, as well as for the assets accumulated for purposes of providing those pensions. In addition, it established requirements for defined contribution pensions that are not within the scope of Statement 68. The provisions of this Statement were

effective for financial reporting periods beginning after June 15, 2015 (fiscal year 2016) — except those provisions that address employers and governmental nonemployer contributing entities for pensions that are not within the scope of GASB Statement No. 68, which are effective for fiscal years beginning after June 15, 2016 (fiscal year 2017). The provisions of this Statement became effective for the Town in fiscal year 2016 and did not have a material effect on its financial statements.

In June 2015, the GASB issued GASB Statement No. 76, *The Hierarchy of Generally Accepted Accounting Principles for State and Local Governments*. The objective of GASB 76 was to identify, in the context of the current governmental financial reporting environment, the hierarchy of generally accepted principles, or GAAP. This Statement reduced the GAAP hierarchy to two categories of authoritative GAAP and addresses the use of authoritative and nonauthoritative literature in the event that the accounting treatment for a transaction or other event is not specified within a source of authoritative GAAP. The provisions of this Statement became effective in fiscal year 2016 and did not have a material effect on the Town's financial statements.

In December 2015, the GASB issued GASB Statement No. 79, *Certain External Investment Pools and Pool Participants*. GASB 79 established criteria for which an external investment pool may qualify to measure its investment value at amortized cost versus fair value. The provisions of this Statement became effective in fiscal year 2016 and did not have a material effect on the Town's financial statements.

#### Future Year Implementation

In June 2015, the GASB issued GASB Statement No. 74, *Financial Reporting for Postemployment Benefit Plans Other than Pension Plans*. GASB 74's objective is to improve the usefulness of information about postemployment benefits other than pensions included in the general purpose external financial reports of state and local governmental OPEB plans for making decisions and assessing accountability. The provisions of this Statement are effective for financial reporting periods beginning after June 15, 2016 (fiscal year 2017). The Town is currently evaluating whether adoption will have a material impact on the financial statements.

In June 2015, the GASB issued GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pension Plans. GASB 75 establishes new accounting and financial reporting requirements for governments whose employees are provided with OPEB, as well as for certain nonemployer governments that have a legal obligation to provide financial support for OPEB provided to the employees of other entities. The provisions of this Statement are effective for financial reporting periods beginning after June 15, 2017 (fiscal year 2018). The Town is currently evaluating whether adoption will have a material impact on the financial statements.

In August 2015, the GASB issued GASB Statement No. 77, *Tax Abatement Disclosures*. GASB 77 requires the disclosure of the terms of certain tax abatement agreements entered into by a government with individuals or entities. The provisions of this Statement are effective for financial reporting periods beginning after June 15, 2016 (fiscal year 2017), although early adoption is encouraged. The Town is currently evaluating whether adoption will have a material impact on the financial statements.

In December 2015, the GASB issued GASB Statement No. 78, *Pensions Provided through Certain Multiple-Employer Defined Benefit Pension Plans*. The provisions of GASB 78 are applicable to certain government pension plans that (i) are not administered as a trust by a state or local governmental pension plan, (ii) are shared between governmental and nongovernmental

employees, and (iii) have not predominant state of local governmental employer. The provisions of this Statement are effective for financial reporting periods beginning after June 15, 2016 (fiscal year 2017), although early adoption is encouraged. This Statement is not expected to have a material effect on the Town's financial statements.

In January 2016, the GASB issued GASB Statement No. 80, *Blending Requirements for Certain Component Units*. The provisions of GASB 80 apply to component units that are organized as not-for-profit corporations in which the primary government is the sole corporate member. Such component units should be included in the reporting entity financial statements using the blending method. The provisions of this Statement are effective for financial reporting periods beginning after June 15, 2016 (fiscal year 2017), although early adoption is encouraged. The Town is currently evaluating whether adoption will have a material impact on the financial statements.

In March 2016, the GASB issued GASB Statement No. 81, *Irrevocable Split-Interest Agreements*. The objective of the Statement is to improve accounting and financial reporting for irrevocable split-interest agreements by providing recognition and measurement guidance for situations in which a government is a beneficiary of the agreement. The provisions of this Statement are effective for financial reporting periods beginning after December 15, 2016 (fiscal year 2018) and should be applied retroactively. The Town is currently evaluating whether adoption will have a material impact on the financial statements.

In March 2016, the GASB issued GASB Statement No. 82, *Pension Issues – an amendment of GASB Statements No. 67*, *No. 68*, *and No. 73*. The objective of GASB 73 was to address issued raised with respect to previously issued statements related to pensions. Specifically, the Statement addressed issues regarding (i) the presentation of payroll-related measures in required supplementary information, (ii) the selection of assumptions and the treatment of deviations from the guidance in an Actuarial Standard of Practice for financial reporting and (iii) the classification of payments made by employers to satisfy employee (plan member) contributions requirements. The requirements for this Statement are effective for reporting periods beginning after June 15, 2016 (fiscal year 2017), except for the requirements of this Statement for the selection of assumptions in a circumstance in which an employer's pension liability is measured as of a date other than the employer's most recent fiscal year end. In that circumstance, the requirements for the selection of assumptions are effective for that employer in the first reporting period in which the measurement date of the pension liability is on or after June 15, 2017; earlier application is encouraged. The Town is currently evaluating whether adoption will have a material impact on the financial statements.

### REQUIRED SUPPLEMENTARY INFORMATION - PENSIONS YEAR ENDED JUNE 30, 2016

#### SCHEDULE OF THE TOWN'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY

(dollar amounts are in thousands)

	Ye	Year Ended I 2015		
Town's proportion of the net pension liability (asset)		1.853%		1.906%
Town's proportionate share of the net pension liability (asset)	\$	6,733	\$	6,466
Town's covered-employee payroll	\$	2,379	\$	2,288
Town's proportionate share of the net pension liability (asset) as a percentage of its covered-employee payroll		283.0%		282.6%
Plan fiduciary net position as a percentage of the total pension liability		51.0%		52.3%

#### SCHEDULE OF THE TOWN CONTRIBUTIONS TO PENSION PLAN

(dollar amounts are in thousands)

	ar Ended l 2015	December 31, 2014		
Actuarially determined contribution	\$ 656	\$	509	
Contributions in relation to the actuarially determined contribution	 656		509	
Contribution deficiency (excess)	\$ 	\$		
Town's covered-employee payroll	\$ 2,379	\$	2,288	
Contributions as a percentage of covered-employee payroll	27.6%		22.2%	

This schedule is presented to illustrate the requirement to show information for ten years. However, until a full ten-year trend is compiled, information is presented for those years in which information is available.

See accompanying independent auditors' report.

## REQUIRED SUPPLEMENTARY INFORMATION - OPEB YEAR ENDED JUNE 30, 2016

#### SCHEDULE OF FUNDING PROGRESS

#### **Other Postemployment Benefits**

Actuarial Valuation Date	Actuarial Value of Assets (a)	Actuarial Accrued bility (AAL) (b)	Unfunded AAL (UAAL) (b-a)	Funded Ratio (a/b)	Covered Payroll (c)	UAAL as a Percentage of Covered Payroll (b-a)/c)
7/1/2013	\$ 1,725,982	\$ 1,550,852	\$ (175,130)	111.3%	\$ 2,201,970	-8.0%
7/1/2010	-	2,790,897	2,790,897	0.0%	2,082,947	134.0%
7/1/2007	-	2,819,000	2,819,000	0.0%	2,300,000	122.6%

#### SCHEDULE OF CONTRIBUTION FUNDING

#### **Other Postemployment Benefits**

	Annual			( <b>A</b> )		
Year Ended	OPEB		Actual		Percentage	
June 30		Cost	Con	tributions	Contributed	
2016	\$	42,633	\$	27,607	65%	
2015		42,633		51,356	120%	
2014		49,487		162,128	328%	
2013		202,407		304,109	150%	
2012		276,696		335,813	121%	

See accompanying notes to required supplementary information

# SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL - GENERAL FUND YEAR ENDED JUNE 30, 2016

	Budgeted Amounts		Actual	Encumbrances	Actual	Variance
	Original	Final	Budgetary	and continuing	Budgetary	Positive
	Budget	Budget	Amounts	appropriations	Adjusted	(Negative)
REVENUES						
Real estate and personal property taxes, net	\$ 12,297,361	\$ 12,297,361	\$ 12,411,802		\$ 12,411,802	\$ 114,441
Intergovernmental	349,900		395,532		395,532	45,632
Motor vehicle and other excises	550,457		693,736		693,736	143,279
License and permits	167,841	167,841	244,413		244,413	76,572
Departmental and other revenue	142,955		185,301		185,301	42,346
Penalties and interest on taxes	33,552	33,552	42,297		42,297	8,745
Fines, Fees and forfeitures	19,060	19,060	23,907		23,907	4,847
Investment income	19,031	19,031	35,191		35,191	16,160
Total Revenues	13,580,157	13,580,157	14,032,179		14,032,179	452,022
EXPENDITURES						
General government	1,145,100	1,170,982	987,252	\$ 93,306	1,080,558	90,424
Public safety	1,716,347	1,741,595	1,618,400	24,363	1,642,763	98,832
Education	7,371,067		7,358,961	12,106	7,371,067	· -
Public works	1,160,767		1,234,364	330,431	1,564,795	42,596
Health and human services	626,224		523,548	66,710	590,258	36,084
Culture and recreation	342,568		338,319	2,262	340,581	4,987
Fringe Benefits	853,579	853,579	824,398	´-	824,398	29,181
State and county tax assessments	93,811	93,811	92,469	_	92,469	1,342
Debt service	794,400		794,400	173,366	967,766	
Total Expenditures	14,103,863	14,778,101	13,772,111	\$ 702,544	14,474,655	303,446
OTHER FINANCING SOURCES (USES)						
Transfers in	157,095	157,095	157,095		157,095	_
Transfers out	(204,200		(204,200)		(204,200)	
Hansiels out	(204,200	(204,200)	(204,200)		(204,200)	
Total Other Financing Sources (Uses)	(47,105	(47,105)	(47,105)		(47,105)	
EXCESS (DEFICIENCY) OF REVENUES AND OTHER						
FINANCING SOURCES OVER EXPENDITURES/USE						
OF PRIOR YEAR BUDGETARY FUND BALANCE	(570,811	(1,245,049)	\$ 212,963		\$ (489,581)	\$ 755,468
Other Budgetary Items:						
Undesignated surplus (free cash)	\$ 234,200	\$ 908,438				
Prior year encumbrances	336,611	336,611				
Total Other Budgetary Items	570,811					
Net Budget	\$ -	\$ -				

See accompanying independent auditors' report.

See accompanying notes to required supplementary information.

## NOTES TO REQUIRED SUPPLEMENTARY INFORMATION YEAR ENDED JUNE 30, 2016

#### I. Budgetary Basis of Accounting

<u>Budgetary Information</u> – An annual budget is legally adopted for the General Fund. Financial orders are initiated by department heads, recommended by the Board of Selectmen and approved by the Town Meeting members at the Town's annual meeting in May. Expenditures may not legally exceed appropriations at the department level, or in the categories of salary and non-salary expenses. Department heads may transfer, without Town meeting approval, appropriation balances from one expenditure account to another within each budget categories. The Town Meeting, however, must approve any transfer of unencumbered appropriation balances between departments or categories. At the close of each fiscal year, unencumbered appropriation balances lapse or reverts to unreserved fund balance.

The Town adopts an annual budget for the general fund in conformity with the guidelines described above. During fiscal year 2016, Town Meeting approved approximately \$670,000 in supplemental budgetary increases.

The Town Accountant has the responsibility to ensure that budgetary control is maintained in the manner in which the appropriations were voted at Town Meeting. Budgetary control is exercised through the Town's accounting system.

<u>Budgetary-to-GAAP Reconciliation</u> – The Town's general fund is prepared on a basis other than GAAP. A reconciliation of the budgetary-basis to GAAP-basis results for the General Fund for the fiscal year ended June 30, 2016, is as follows:

	Basis of	Fund	
	Accounting	Perspective	
	Differences	Differences	Total
Revenues on a budgetary basis			\$ 14,032,179
Stabilization investment income	\$	- \$ 19,220	19,220
Revenues on a GAAP basis	\$	- \$ 19,220	\$ 14,051,399
Expenditures on a budgetary basis			\$ 13,772,111
Enterprise Fund indirect costs reported as expenditures	\$ (46,69	95) \$ -	(46,695)
Expenditures on a GAAP basis	\$ (46,69	95) \$ -	\$ 13,725,416
Other financing sources (uses) on a budgetary basis			\$ (47,105)
Enterprise Fund indirect costs reported as expenditures	\$ (46,69	95) \$ -	(46,695)
Stabilization transfers, net		<u>-</u> 199,200	199,200
Other financing sources (uses) on a GAAP basis	\$ (46,69	\$ 199,200	\$ 105,400



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# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Honorable Members of the Board of Selectmen Town of West Newbury, Massachusetts

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the Town of West Newbury, Massachusetts (the "Town"), as of and for the year ended June 30, 2016, and the related notes to the financial statements, which collectively comprise the Town's basic financial statements and have issued our report thereon dated December 9, 2016.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Town's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Town's internal control. Accordingly, we do not express an opinion on the effectiveness of the Town's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Town of West Newbury, Massachusetts Page Two

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Town's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government *Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Roselli, Clark & Associates Certified Public Accountants

Roselli Clark & associates

Woburn, Massachusetts

December 9, 2016