

TOWN OF WEST NEWBURY FY20 BUDGET PROPOSED BY TOWN MANAGER FEBRUARY 19, 2019

FY20 Change FY20 DH/BCC FY20 TM FY18 Actual FY19 Budget FY17 Actual Proposed Name **Proposed** % **General Government MODERATOR** 0 220 260 260 260 0 0.0% **SELECTMEN** 73,373 78,418 15,000 86,840 15,600 600 4.0% TOWN MANAGER n n 331,029 206,500 288,470 (42,559) -12.9% FINANCE DEPARTMENT 368.397 403.547 204,142 316,769 251.190 47,048 23.0% 8,400 62,800 FINANCE COMMITTEE 16,701 62,800 61,000 (1,800)-2.9% **BOARD OF ASSESSORS** 150,003 159,413 165,244 172,661 175,983 10,739 6.5% SPECIAL COUNSEL 0 O n 15,000 12,000 12,000 TOWN CLERK/TOWN COUNSEL 115,857 118,358 126,899 127,049 127,110 211 0.2% **BOARD OF REGISTRARS/ELECTIONS** 9,972 7,635 14,575 12,050 12,050 (2,525) -17.3% CONSERVATION COMMISSION 28,328 31,024 32,197 32,197 32,450 253 0.8% PLANNING BOARD 45.535 49.938 52.818 63,213 63.613 10.795 20.4% 1,500 **BOARD OF APPEALS** 1,400 (100)-6.7% 1,169 1,410 1,500 750 **OPEN SPACE COMMITTEE** 836 121 750 750 0 0.0% CABLE ADVISORY COMMITTEE 0 0 0 0 0 0 Public Safety POLICE DEPARTMENT 885.950 943,632 1,104,551 1,169,149 1,175,149 70.598 6.4% FIRE DEPARTMENT 265,123 278,252 287,804 303,014 305,221 17,417 6.1% AMBULANCE SERVICE 0 0 0 0 INSPECTION DEPARTMENT 123,860 126,238 137,160 142,568 142,890 5,730 4.2% 11.011 11.011 1.4% **EMERGENCY MANAGEMENT** 9.850 11,166 11,324 158 20,000 21,500 24,050 2.5% ANIMAL CONTROL OFFICER 23,460 27,175 590 6,000 2,000 (4,000) -66.7% HARBORMASTER 0 0 0 PUBLIC SAFETY DISPATCH 247,752 249,405 308,508 317,605 317,605 9.097 2.9% 8,342,005 **EDUCATION** 8,289,712 7,537,407 7,777,197 8,074,422 267,583 3.3% **Department of Public Works** 1,206,266 DPW 1,200,766 1,109,847 1,154,179 1,151,826 41,979 3.8% **Human Services BOARD OF HEALTH** 421,427 444,536 533,328 528,966 537,186 0.7% 3,858 **COUNCIL ON AGING** 74,400 80,942 82,796 94,549 92,450 9,654 11.7% **COMMUNITY CENTER** 0 6,000 6,000 0 0 (6,000)-100% **VETERANS** 25,560 25,449 35,238 33,558 33,557 (1,681)-4.8% 7.249 LIBRARY 337,478 346.506 354.018 357.751 361.267 2.0% RECREATION 13,231 12,942 22,794 25,100 20,500 (2,294) -10.1% **CULTURAL COUNCIL** 70 76 100 100 0 0.0% 100 HISTORICAL COMMISSION n 302 500 500 500 0 0.0% Debt Service 1.0% **DEBT SERVICE** 737,350 511,000 369,000 372,814 372,814 3,814 Benefits **ESSEX COUNTY RETIREMENT FUND** 533,246 641,424 666,959 666,959 4.0% 555,396 25,535 UNEMPLOYMENT COMPENSATION 0 0.0% 0 1 0 1 1 EMPLOYEES' HEALTH INSURANCE 297,635 378,958 422,570 439,473 469,397 46,827 11.1% MEDICARE INSURANCE (FICA) 41,979 43,774 45,525 50,000 48,279 2,754 6.0% 170,000 2,832 **INSURANCE AND BONDS** 155,602 161,365 174,250 172,832 1.7% TRANSFERS OUT - STABILIZATION 107,216 779,122 615,000 821,800 760,800 145,800 23.7% **EXPENSE BUDGET TOTAL** 13,846,074 14,818,351 15,368,426 16,077,823 16,050,588 682,162 4.4%



TOWN OF WEST NEWBURY FY20 BUDGET PROPOSED BY TOWN MANAGER **FEBRUARY 19, 2019**

FY20 Change

FY20 DH/BCC FY20 TM FY17 Actual FY18 Actual FY19 Budget Name **Estimated Estimated** Revenues

> Local Receipts: 1,255,806 1,305,148 1,120,432 1,298,300 1,331,400 210,968 18.8%

> > **Projected New Revenues** FY20 Projected New Non-Tax Revenues 210,968 Projected New Growth Revenues¹ 164,473 Total Projected New Revenues 375,441

Estimated Taxpayer Impact Summary

2% of FY19 expense budget: \$ 307,369

+ Est. FY20 New Growth: \$ 164,473

+ Est. FY20 Add'l Local Receipts (non property tax revenues): \$
Amount FY20 Expense Budget can increase w est. 2% taxpayer impact: \$ 210,968

682,810

Proposed increase (TM budget): 682,162

> Proposed over/under: \$ (647)

YTD exp as of: 2/12/19

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed C	hange	2019 - 2020	Proposed C	hange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
GENERAL GOVERNMENT											
Moderator's Salary	-	200	200	200	100.0%	200	0		200	0	0.0%
Moderator's Expenses	-	20	60		0.0%	60	0		60	0	0.0%
114 Total Moderator		220	260	200	76.9%	260	0	0%	260	0	0.0%

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed (Change	2019 - 2020	Proposed Ch	nange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Selectmen's Appointed Salary & Wages	66,414	68,328				73,340	73,340		-	0	
Professional and Technical Services	565	4,450	10,000		0.0%	5,000	(5,000)		5,000	(5,000)	-50.0%
Selectmen's Meeting Minutes						1,500	1,500		3,600	3,600	
Selectmen's Operating Expenses	6,394	5,640	5,000	3,765	75.3%	7,000	2,000		7,000	2,000	40.0%
122 Total Selectmen	73,373	78,418	15,000	3,765	25.1%	86,840	71,840	478.9%	15,600	600	4.0%

Notes

In FY19, BoS personnel included in TM budget.

In FY20, related personnel costs remain in TM proposed budget (consistent with FY19 budgeting).

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed C	hange	2019 - 2020	Proposed Ch	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Town Manager Salary			145,000	85,885	59.2%	147,900	2,900		147,900	2,900	2.0%
Salary & Wages			110,168	65,217	59.2%	-	(110,168)		77,870	(32,298)	-29.3%
Technology Expenses			35,744	29,219	81.7%	45,000	9,256		39,000	3,256	9.1%
Communications (telephone)									8,000	8,000	
Town Manager Expenses			36,517	19,012	52.1%	10,000	(26,517)		8,500	(28,017)	-76.7%
Dues, Subscriptions, & Continuing Ed	I								3,600	3,600	
Vehicle Allowance			3,600	1,800	50.0%	3,600	0		3,600	0	0.0%
123 Total Town Manager		·	331,029	201,134	60.8%	206,500	(124,529)	-37.6%	288,470	(42,559)	-12.9%

Notes

TM salary and vehicle allowance contractual.

In FY20, BoS personnel costs remain in TM proposed budget (consistent with FY19 budgeting).

Several FY19 TM expenses transferred to Finance Dept budget.

Proposed amount is new, for proposed TM newsletters 2x/yr.

Telephone budget covers all Town Office phones.

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed C	hange	2019 - 2020	Proposed Ch	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Finance Dept Salaries & Wages	263,854	298,257	153,242	91,006	59.4%	193,569	40,327		183,390	30,148	19.7%
Annual Audit	18,500	18,500	18,500	18,500	100.0%	18,500	0		20,500	2,000	10.8%
Other Professional Services						16,500			16,500	16,500	
Tax Title and Foreclosure	536	525	1,000	225	22.5%	1,000	0		1,000	0	0.0%
Technology Expenses	35,744	29,567				45,000	45,000		-	0	
Communication Expense	6,799	6,502				8,000	8,000		-	0	
Postage Expense	12,343	13,517				15,000	15,000		15,000	15,000	
Dues, Subscriptions, & Continuing Ed						8,000	8,000		3,600	3,600	
Travel		552				2,200	2,200		2,200	2,200	
Finance Dept Expenses	30,621	36,126	31,400	19,913	63.4%	9,000	(22,400)		9,000	(22,400)	-71.3%
145 Total Finance	368,397	403,547	204,142	129,644	63.5%	316,769	96,127	47.1%	251,190	47,048	23.0%

Notes

Personnel budget increase driven by transfer of one employee's costs from TM budget to Finance Dept budget. Expense budget increase driven by addition of expenses included in FY19 TM budget.

Combined BOS, TM, Finance Dept 441,770 481,965 550,171 334,543 60.8% 610,109 43,438 7.9% 555,260 5,089 0.92%	Combined BOS, TM, Finance Dept 441,770	481,965 550,171	334,543 60.8%	610,109 43,438 7.9	% 555,260	5,089 0.92%
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YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed Ch	nange	2019 - 2020	Proposed Cl	hange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Finance Committee Salaries	1,546	1,800	1,800		0.0%	1,800	0		-	(1,800)	-100.0%
Finance Committee Expenses	155	600	1,000	403	40.3%	1,000	0		1,000	0	0.0%
Reserve Fund	15,000	6,000	60,000		0.0%	60,000	0		60,000	0	0.0%
131 Total Finance Committee	16,701	8,400	62,800	403	0.6%	62,800	0	0%	61,000	(1,800)	-2.9%

<u>Notes</u>

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed Cl	hange	2019 - 2020	Proposed Cl	hange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Board of Assessors Salaries			-			3	3		3	3	
Board and Clerk mileage reimb. Assessors Appt'd Pers Salaries	115,171	118,446	121,844	72,339	59.4%	119,455	(2,389)		1,500 125,180	1,500 3,336	2.7%
Assessors Contracted Services Assessors Expenses	34,038	37,553	41,900	36,542	87.2%	50,803	8,903		38,450 8,450	38,450 (33,450)	-79.8%
Assessor Vehicle Allowance Assessor Mileage Reimb and Cellphone stipend	794	761	1,500	90	6.0%	2,400	900		- 2,400	(1,500) 2,400	-100.0%
141 Total Assessors	150,003	159,413	165,244	108,971	65.9%	172,661	7,417	4.5%	175,983	10,739	6.5%

Notes

Expense budget increase driven by contractual increase with Patriot Properties. Executed in 2017, contract was level for FY18 and FY19 but increases by \$6,750 for FY20.

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed C	hange	2019 - 2020	Proposed Ch	nange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Purchase of Services	-	-	-	-		15,000	15,000		12,000	12,000	
151 Total Special Counsel	-	-	-	-		15,000	15,000		12,000	12,000	

Notes

Proposed budget to retain special counsel for labor counsel and other needs, as recommended by Town Manager and Auditor. Vendor not yet selected; proposed budget based on est. 6 hrs/month @ \$165/hr.

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed C	hange	2019 - 2020	Proposed Ch	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Town Clerk Salary & Wages	104,920	106,914	111,924	65,451	58.5%	111,924	0		115,010	3,086	2.8%
Operation of Fax/Photo Machine	5,380	4,992	5,500	2,922	53.1%	5,650	150		5,650	150	2.7%
Town Clerk's Expenses	5,556	6,452	9,475	1,425	15.0%	9,475	0		6,450	(3,025)	-31.9%
161 Total Town Clerk	115,857	118,358	126,899	69,798	55.0%	127,049	150	0%	127,110	211	0.2%
Town Clerk Compensation	150	150	150	75	50.0%	150	0		150	0	0.0%
Bd of Registrars Salary & Wages	4,716	2,023	5,400	3,593	66.5%	4,400	(1,000)		4,400	(1,000)	-18.5%
Bd of Registrars Expenses	5,107	5,463	9,025	4,994	55.3%	7,500	(1,525)		7,500	(1,525)	-16.9%
162 Total Registrars	9,972	7,635	14,575	8,661	59.4%	12,050	(2,525)	-17.3%	12,050	(2,525)	-17.3%

Notes

Proposed Town Clerk/Counsel expense budget reduced by \$3k due to proposal to obtain special counsel.

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed Ch	ange	2019 - 2020	Proposed Cha	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Conservation Com Salary & Wages	25,418	28,026	29,187	17,125	58.7%	29,187	0		29,440	253	0.9%
Con Com Vehicle Allowance	600	600	600	300	50.0%	600	0		600	0	0.0%
Conservation Com Expenses	2,311	2,398	2,410	1,238	51.4%	2,410	0		2,410	0	0.0%
171 Total Conservation	28,328	31,024	32,197	18,662	58.0%	32,197	0	0%	32,450	253	0.8%

Notes

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed C	hange	2019 - 2020	Proposed Ch	iange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Planning Bd Salary & Wages	39,917	46,197	47,634	26,869	56.4%	57,990	10,356		55,390	7,756	16.3%
Planning Bd Expenses	4,111	2,197	3,600	1,501	41.7%	3,600	0		6,600	3,000	83.3%
MVPC Assessment	1,507	1,545	1,584	1,583	100.0%	1,623	39		1,623	39	2.5%
175 Total Planning	45,535	49,938	52,818	29,953	56.7%	63,213	10,395	19.7%	63,613	10,795	20.4%

Notes

Includes proposed 6 hrs/wk admin asst; and increase in costs for contracted minutes taker based on actual costs.

DH proposed budget included cost for meeting minutes in wages; Town Manager budget transfers this cost (\$3,000) to expenses.

Minutes prepared by outside contractor; not considered wages.

Proposal also includes proposed pay increase to Town Planner based on review of industry standard and comp communities.

YTD exp as of: 2/12/19

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed Ch	nange	2019 - 2020	Proposed Ch	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
ZBA Salary & Wages ZBA Expenses	1,000 169	1,000 410	· · · · · · · · · · · · · · · · · · ·	500	50.0% 0.0%	1,000 500	0		1,000 400	0 (100)	
176 Total Board of Appeals	1,169	1,410		500	33.3%	1,500	0	0%	1,400		-6.7%

YTD exp as of: 2/12/19

1000 -	FY17	FY18	FY19	YTD	FY20	Proposed Char	ige	2019 - 2020	Proposed Ch	nange
Accoun	Expended	Expended	Final Budget	\$ %	DH/BCC	\$!	%	Town Manager	\$	%
				<u>62.1%</u>						
Open Space Expenses	836	121	750	0.0%	750	0		750	0	
179 Total Open Space	836	121	750	0.0%	750	0	0%	750	0	0.0%

YTD exp as of: 2/12/19

1000 -		FY17	FY18	FY19	YTD		FY20	Proposed Ch	ange	2019 - 2020	Proposed Cha	ange
Accoun		Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
						<u>62.1%</u>						
								0		-	0	
199 Total C	Cable Advisory	-					-	0		-	0	
	TOTAL GENERAL GOVERNMENT:	810,173	858,484	1,007,214	571,691	56.8%	1,097,589	73,875	7.3%	1,041,876	34,662	3.4%

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed Ch	nange	2019 - 2020	Proposed Ch	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
PUBLIC SAFETY											
School Resource Officer		20,807	35,334	34,338	97.2%	65,537	30,203		65,537	30,203	85.5%
Police Salaries & Wages	734,385	782,659	872,371	495,335	56.8%	891,049	18,678		902,049	29,678	3.4%
Police OT Wages	58,217	46,869	55,487	28,879	52.0%	58,334	2,847		58,334	2,847	5.1%
Police Expenses	93,348	93,297	109,359	58,673	53.7%	104,229	(5,130)		104,229	(5,130)	-4.7%
Police Cruiser			32,000	33,237	103.9%	50,000	18,000		45,000	13,000	40.6%
210 Total Police	885,950	943,632	1,104,551	650,462	58.9%	1,169,149	64,598	5.8%	1,175,149	70,598	6.4%

Notes

SRO cost increase results from Auditor recommendation to include full cost, and to budget offsetting revenue projected from PRSD. Not a net increase in SRO cost.

Increase in proposed police cruiser cost based on drawdown of non-expense revenues; and increased vehicle fit-up costs (incl. radar, laptop).

Town Manager proposed cruiser budget reduced from Police Chief proposed; if insufficient, there is a remaining balance of \$4,953 in Police Cruiser Fees Revolving Fund.

Budgeted extra funds for Police Chief hire.

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed Ch	hange	2019 - 2020	Proposed Ch	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Fire Alarm Wages	86,024	85,727	83,948	35,599	42.4%	89,000	5,052		89,000	5,052	6.0%
Fire Training/Drills	20,194	25,337	26,284	9,318	35.5%	26,284	0		26,284	0	0.0%
Fire Dept Other Wages	28,646	29,651	23,086	16,855	73.0%	25,000	1,914		25,000	1,914	8.3%
Fire Administration Wages	14,595	17,771	25,730	8,809	34.2%	25,730	0		25,730	0	0.0%
Fire Dept. Medical Exam	1,401	1,052	3,000	1,955	65.2%	5,000	2,000		5,000	2,000	66.7%
Hydrant/Fire Protection (to Water Dept)	67,008	68,720	72,156	72,156	100.0%	75,000	2,844		77,207	5,051	7.0%
Fire Alarm Communications	7,852	13,237	11,000	1,192	10.8%	11,000	0		11,000	0	0.0%
Fire Expenses	39,404	36,758	42,600	29,414	69.0%	46,000	3,400		46,000	3,400	8.0%
220 Total Fire	265,123	278,252	287,804	175,299	60.9%	303,014	15,210	5.3%	305,221	17,417	6.1%
Purchase of Services						-	0				
231 Total Ambulance		-				-	0		-	0	

Notes

Increase in Hydrant/Fire Protection costs based on recommended costs in 2017 Water rate study.

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed Ch	nange	2019 - 2020	Proposed Ch	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Inspectors Salaries & Wages	108,338	115,782	122,690	69,579	56.7%	128,318	5,628		128,640	5,950	4.8%
Inspectors Expenses	10,956	5,475	9,490	4,521	47.6%	9,270	(220)		9,270	(220)	-2.3%
Inspectors' Vehicle Allowance	4,565	4,980	4,980	2,490	50.0%	4,980	0		4,980	0	0.0%
240 Total Inspectors	123,860	126,238	137,160	76,590	55.8%	142,568	5,408	3.9%	142,890	5,730	4.2%

Notes

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Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed C	hange	2019 - 2020	Proposed Ch	nange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Emergency Mgmt Salary & Wages Emergency Mgmt Expenses	7,381 2,469	7,746 3,265	•	7,706	97.5% 0.0%	7,746 3,265	(155) 0		8,059 3,265	158 0	2.0% 0.0%
291 Total Emergency Management	9,850	11,011	11,166	7,706	69.0%	11,011	(155)	-1.4%	11,324	158	1.4%

Notes

Does not include total personnel costs. Some personnel costs are paid from grant funds. However Finance personnel advise this is ok to budget with net costs based on how wages are actually paid.

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Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed Cl	hange	2019 - 2020	Proposed Ch	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Animal Control Expenses	20,000	21,500	23,460	10,750	45.8%	27,175	3,715		24,050	590	2.5%
292 Total Animal Control	20,000	21,500	23,460	10,750	45.8%	27,175	3,715	15.8%	24,050	590	2.5%

Notes

Dept Head number reflects initial proposal from Newburyport. Contract negotiations with Newburyport underway.

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Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed Cl	hange	2019 - 2020	Proposed Ch	nange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
			2 000		0.00/		(2,000)		2 000	(4.000)	22.20/
Harbormaster Salary & Wages			3,000		0.0%	-	(3,000)		2,000	(1,000)	-33.3%
Harbormaster Exp			3,000		0.0%	-	(3,000)			(3,000)	-100.0%
295 Total Harbormaster	-		6,000		0.0%	-	(6,000)	-100%	2,000	(4,000)	-66.7%

Notes

Harbor Committee did not propose expense budget.

Can cover current FY20 expenses (pump-out grant, MOA with Salisbury Harbormaster) from GL accounts (Mooring Fund, and Waterways Fund); balance of approx. \$22,800.

TM budget proposed add'l \$2k to support expanding work scope with Salisbury Harbormaster to include enforcement activity on summer weekends.

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed Ch	nange	2019 - 2020	Proposed Ch	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Municipal Dispatch Salaries & Wages Municipal Dispatch OT Wages	202,569	211,414	•	123,071	48.0%	267,006	10,388		267,006	10,388	4.0%
Municipal Dispatch OT Wages Municipal Dispatch Expenses	23,868 21,315	18,411 19,580	,	13,284 17,109	52.1% 64.9%	24,229 26,370	(1,291) 0		24,229 26,370	(1,291) 0	-5.1% 0.0%
299 Total Municipal Dispatch	247,752	249,405	308,508	153,465	49.7%	317,605	9,097	2.9%	317,605	9,097	2.9%

Notes

FY19 budgeted expenses did not include cost increases resulting from recent agreement to new FY19-21 Dispatch union contract. Proposed FY20 expenses include both FY19 actual increases, and FY20 increases, due to contract terms.

	5.3%
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YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed Ch	nange	2019 - 2020	Proposed Ch	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
EDUCATION											
Pentucket Regional Sch Assessment	6,607,435	6,794,510	7,176,348	4,784,232	66.7%	7,391,638	215,290		7,452,394	276,046	3.8%
Pentucket Capital Assessment	55,585	57,860	64,162	39,009	60.8%	64,162	0		58,149	(6,013)	-9.4%
Pentucket Assessment Page Phase II	531,729	526,060	511,988	345,091	67.4%	511,988	0		509,538	(2,450)	-0.5%
304 Total Pentucket	7,194,749	7,378,430	7,752,498	5,168,332	66.7%	7,967,788	215,290	2.8%	8,020,081	267,583	3.5%
Whittier Minimum Contribution	298,031	305,615	232,543	197,664	85.0%	232,543	0		232,543	0	0.0%
Whittier Other Assessments	31,377	60,891	49,486	47,141	95.3%	49,486	0		49,486	0	0.0%
Whittier Debt/Capital Assess	13,250	15,056	20,320	12,191	60.0%	20,320	0		20,320	0	0.0%
305 Total Whittier	342,658	381,562	302,349	256,996	85.0%	302,349	0	0%	302,349	0	0.0%
ESSEX NORTH SHORE AGRICULTURAL	-	17,205	19,575		0.0%	19,575	0		19,575	0	0.0%
310 Total ESSEX NORTH SHORE AGRICULTURAL	-	17,205	19,575		0.0%	19,575	0	0%	19,575	0	0.0%
TOTAL FOLICATION	7 527 407	7 777 407	0.074.422	F 42F 220	67.20/	0.200.742	245 200	2.70/	0.242.005	267.502	2.20/
TOTAL EDUCATION:	7,537,407	7,777,197	8,074,422	5,425,328	67.2%	8,289,712	215,290	2.7%	8,342,005	267,583	3.3%

Notes

Pentucket initial DH request amount based on proposed PRSD budget.

Pentucket budget process is underway, and subject to change. TM recommended numbers based on updated info received 2/14/19.

Pentucket is also considering two scenarios which would decrease the amount of the proposed increase; these would reduce costs by ~\$70-115k.

Whittier has not yet proposed an FY20 budget amount, but verbally advised that we carry the same numbers as FY19 for now. This is subject to change.

 $Essex\ North\ Shore\ Ag.\ has\ not\ yet\ proposed\ an\ FY20\ budget\ amount.\ Costs\ will\ depend\ on\ actual\ number\ of\ students\ enrolled\ at\ Whittier\ who\ may\ attend\ Essex\ North\ Shore\ Ag.$

FY19 budgeted expenses included as placeholder for FY20. This is subject to change.

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed Ch	nange	2019 - 2020	Proposed Ch	nange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
PARTMENT OF PUBLIC WORKS											
DPW Salaries & Wages	412,750	427,280	434,243	266,479	61.4%	434,243	0		444,930	10,687	2.5
DPW Overtime Wages	6,418	6,082	10,404	2,500	24.0%	10,404	0		10,404	0	0.0
Personnel (Manager)							0		12,960	12,960	
Snow & Ice Removal	298,822	234,083	150,000	85,818	57.2%	150,000	0		150,000	0	0.0
Town Bldgs Operating Expenses	155,499	196,390	96,400	80,839	83.9%	96,400	0		96,400	0	0.0
Town Bldgs Improvements	47,185	51,000	51,000	44,552	87.4%	51,000	0		51,000	0	0.
Street/Paving Repairs	70,000	70,000	70,000	-	0.0%	70,000	0		70,000	0	0.
Highway, Sidewalk & Trees	134,733	140,000	140,000	36,347	26.0%	150,000	10,000		150,000	10,000	7.
DPW Vehicle Allowance	6,000	6,000	6,000	2,225	37.1%	6,000	0		6,000	0	0.
DPW Expenses	4,164	4,615	4,800	3,773	78.6%	9,132	4,332		9,132	4,332	90.
Parks Expense	14,708	14,042	15,000	-	0.0%	15,000	0		15,000	0	0.
Public Street Lights	3,840	5,667	13,000	3,724	28.6%	13,000	0		7,000	(6,000)	-46.
Electricity			70,000	32,311	46.2%	70,000	0		70,000	0	0.
Road Machinery Operating Expen	46,647	51,107	49,000	36,351	74.2%	49,000	0		49,000	0	0
Engineering consultants						20,000	20,000		-	0	
Stormwater management						10,000	10,000		10,000	10,000	
120 Total Department of Public Works	1,200,766	1,206,266	1,109,847	594,919	53.6%	1,154,179	44,332	4.0%	1,151,826	41,979	3.
TOTAL PUBLIC WORKS:	1,200,766	1,206,266	1,109,847	594,919	53.6%	1,154,179	44,332	4.0%	1,151,826	41,979	3.

Notes

Dept. Head proposed DPW budget for FY20 does not include cost increases likely to result from ongoing negotiations of new Highway Union Contract.

TM budget recommends a placeholder amount be carried in proposed budget to pay potential future contractual increases (2.5% added to salaries & wages).

Increased Highway, Sidewalk and Tree budget due to DEP mandated testing and disposal of materials from catch basin cleaning and increased tree vendor costs.

In the past, materials from catch basin cleanings were added to pile behind recycling center; per DEP requirements materials must be tested and disposed of.

Former tree contractor no longer operating; now cost is 3x higher. Used to cost \$1,500/day; current rates more like \$4,000/day.

Increased Expense Line 5400 due to MCPPO training, OSHA training and materials, other training; phone expenses.

Public Street Lights: TM recommends reduced budgeting based on prior years' expenditures.

New expense categories result from new unfunded mandates from DEP and EPA for dam study (due 12/31/19) and MS4 (stormwater) General Permit requirements.

EPA dam study a one-time expense so proposed as a Warrant Article.

The MS4 costs will be recurring expenses so are included in operating budget rather than as a warrant article.

MS4 regulatory compliance; report prep; stormwater outfall testing; mapping etc.

Snow & Ice proposed at same budget level as FY19.

Snow & Ice Avg. Expenditures FY08-FY18 \$221,531

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed Cl	hange	2019 - 2020	Proposed Ch	hange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
MAN SERVICES											
Board of Health Salary & Wages	113,704	115,057	118,393	69,797	59.0%	119,300	907		122,620	4,227	3.6
Public Health Nurse	3,631	3,840	-	2,240	58.3%	3,840	0		3,840	0	0.0
Personnel (Manager)							0		-	0	
Waste Collection	291,652	305,770	316,680	158,909	50.2%	325,080	8,400		214,680	(102,000)	-32.2
Waste Disposal									110,400	110,400	
Recycling			50,000	21,863	43.7%	50,000	0		50,000	0	0.0
Hazardous Waste Expense	1,048	2,157	2,000	228	11.4%	2,000	0		2,000	0	0.
Bd of Health Expenses	11,392	17,712	12,415	6,423	51.7%		(12,415)		4,500	(7,915)	-63.
Advertising						1,000	1,000		1,000	1,000	
Equipment/Repairs						600	600		600	600	
Supplies						1,400	1,400		1,400	1,400	
Membership/Dues						400	400		400	400	
Mileage						200	200		200	200	
Misc.						200	200		200	200	
Professional Services						300	300		300	300	
Training/Education						400	400		400	400	
Cell phone						500	500		-	0	
Vehicle fuel/maintenance/repairs						2,000	2,000		2,000	2,000	
Steele landfill monitoring			30,000	12,023	40.1%	21,746	(8,254)		22,646	(7,354)	-24.
510 Total Board of Health	421,427	444,536	533,328	271,482	50.9%	528,966	(4,362)	-0.8%	537,186	3,858	0.

Notes

FY19 Final Budget reflects two budget amendments approved Oct. 2018: \$50,000 for recycling costs; and \$30,000 for landfill monitoring and DEP compliance.

Increase in proposed expense budget driven by increased recycling costs resulting from changes in market conditions.

Increased landfill monitoring costs resulting from newly approved DEP landfill post-closure monitoring plan. May increase further per Health Agent correspondence 2/19/19.

Includes increase in Recycling Coordinator hours from 4 hrs/wk to 5 hrs/wk.

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed C	hange	2019 - 2020	Proposed Ch	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Council on Aging Salary & Wages	57,466	63,273	64,296	36,800	57.2%	75,049	10,753		72,950	8,654	13.5%
Personnel (Manager)	16.024	17.000	10 500	10.640	F7 F0/	10 500	1 000		- 10.500	1 000	F 40/
Council on Aging Expenses	16,934	17,669	,	10,640	57.5%	19,500	1,000	44.20/	19,500	1,000	5.4%
541 Total Council on Aging	74,400	80,942	82,796	47,440	57.3%	94,549	11,753	14.2%	92,450	9,654	11.7%

Notes

Personnel cost increase driven by proposed reclassification of position to better align with comparable WN staff positions and based on review of comparable staffing and wage structures in similar communities.

Expense increase driven by additional cost to print and mail ~750 newsletters/month.

In FY19 the printing costs were paid by Friends of the COA but this financial support ended during FY19.

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed C	hange	2019 - 2020	Proposed Ch	iange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Community Center Salaries & Wages	-		3,600	80	2.2%	-	(3,600)		-	(3,600)	-100%
Community Center Expenses	-	365	2,400	340	14.2%	-	(2,400)		-	(2,400)	-100%
542 Total COMMUNITY CENTER COMMITTEE	-	6,000	6,000	420	7.0%	-	(6,000)	-100%	-	(6,000)	-100%

Notes

Prior year salaries/wages budget was for minutes taker.

No expense budget proposed for FY20. Committee members recently resigned. BoS and COA review underway.

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed C	hange	2019 - 2020	Proposed Cl	nange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Rental C.L. Carr Post		-	1		0.0%	1	0		-	(1)	-100.0%
Soldiers Grave Expense	1,890	2,600	2,600	1,335	51.3%	2,600	0		2,600	0	0.0%
MEMORIAL DAY EXPENSE	158	600	5,000		0.0%	600	(4,400)		600	(4,400)	-88.0%
Other Assessments-Min Cntr.	15,092	16,929					0		-	0	
Northern Essex Veterans Servic	8,421	5,320	27,637	21,902	79.2%	30,357	2,720		30,357	2,720	9.8%
543 Total Veterans	25,560	25,449	35,238	23,237	65.9%	33,558	(1,680)	-4.8%	33,557	(1,681)	-4.8%

Notes

Memorial Day parade expenses proposed higher for FY19 due to Bicentennial year; proposed reduced expenses in FY20.

Veterans' Services budget preliminary pending receipt of final proposed budget from Eastern Essex District Dept of Veterans' Services. Amount based on verbal estimate of FY20 increase.

The veterans' expense line also varies depending on how many people claim benefits in FY20, so the FY19 was carried forward for that portion of the expense line.

TOTAL HUMAN SERVICES:	521,386	556,926	657,362	342,578	52.1%	657,073	(289)	0.0%	663,193	5,831	0.9%

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed Cl	nange	2019 - 2020	Proposed Cha	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
CULTURE & RECREATION											
Library Salaries & Wages	243,193	248,016	255,518	147,595	57.8%	257,751	2,233		261,267	5,749	2.2%
Library Expense	32,288	32,491	32,500	28,839	88.7%	33,000	500		33,000	500	1.5%
Library Books and Periodicals	61,997	65,999	66,000	41,769	63.3%	67,000	1,000		67,000	1,000	1.5%
610 Total Library	337,478	346,506	354,018	218,204	61.6%	357,751	3,733	1.1%	361,267	7,249	2.0%

Notes

Budget takes into account anticipated hire of new Director (current Director retiring 6/30/19).

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed C	hange	2019 - 2020	Proposed Ch	nange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Recreation Salaries & Wages Recreation Expenses	1,281 7,200	7,344	7,344	5,084	69.2%	1,800 5,500	1,800 (1,844)		1,800 5,500	1,800 (1,844)	-25.1%
Action Cove Expenses		7,544	5,000	5,064	0.0%	5,000	(1,844)		3,000	(2,000)	-23.1% -40.0%
Recreation fee waiver offset	-	-				2,350	2,350		-	0	
630 Total Recreation	8,481	7,344	12,344	5,084	41.2%	14,650	2,306	18.7%	10,300	(2,044)	-16.6%

Notes

TM proposed reduced budget for Action Cove based on costs of prior year mulching (\$1,675 and \$2,818).

Park & Rec Commission recently began waiving certain fees for use of Pipestave fields.

Commission has proposed that these revenues formerly derived from fees be incorporated into expense budget or added to Rec Revolving Fund.

Two existing gift accounts have balances that could be sought if there is an actual shortfall in FY20:

<u>Account</u>	<u>Balance</u>	As of
Action Cove gift account	5,083	2/19/2019
Mosley Foundation	44,825	2/19/2019
	49,908	

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD	FY20	Proposed Change	2019 - 2020	Proposed Ch	ange
Accoun	Expended	Expended	Final Budget	\$ %	DH/BCC	\$ %	Town Manager	\$	%
				<u>62.1%</u>					
Mill Pond Operating Expenses	-	549	4,450	0.0%	4,450	0	4,200	(250)	-5.6%
631 Total Mill Pond	-	549	4,450	0.0%	4,450	0 0%	4,200	(250)	-5.6%

Notes

Low historical spending levels.

Maintained substantially level budget because add'l water quality testing costs may result from ongoing review of potential amendments to Mill Pond Management Plan.

Potential to reduce this expense line if necessary services are procured to complete in remainder of FY19.

YTD exp as of: 2/12/19

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed C	hange	2019 - 2020	Proposed Ch	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					62.1%						<u>_</u>
Bandstand Expense	4,750	5,049	6,000	4,298	71.6%	6,000	0		6,000	0	0.0%
635 Total Bandstand	4,750	5,049	6,000	4,298	71.6%	6,000	0	0%	6,000	0	0.0%
Historical Commission Expenses		302	500		0.0%	500	0		500	0	0.0%
691 Total Historical Commission		302	500		0.0%	500	0	0%	500	0	0.0%
Cultural Council Expense	70	76	100	82	82.0%	100	0		100	0	0.0%
695 Total Cultural Council	70	76	100	82	82.0%	100	0	0%	100	0	0.0%
TOTAL CULTURE & RECREATION:	350,779	359,525	376,912	227,668	60.4%	382,951	6,039	1.6%	381,867	4,955	1.3%

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed Ch	nange	2019 - 2020	Proposed Ch	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
<u>DEBT SERVICE</u>											
Debt Service (Principal)	682,950	470,000	340,000	440,000	129.4%	350,614	10,614		350,614	10,614	3.1%
Debt Service (Interest)	54,400	41,000	29,000	18,150	62.6%	22,200	(6,800)		22,200	(6,800)	-23.4%
710 Total Debt Service	737,350	511,000	369,000	458,150	124.2%	372,814	3,814	1.0%	372,814	3,814	1.0%
TOTAL DEBT SERVICE:	737,350	511,000	369,000	458,150	124.2%	372,814	3,814	1.0%	372,814	3,814	1.0%

Notes

Includes add'l \$10,614 to pay final remaining balance for Dunn property.

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed C	hange	2019 - 2020	Proposed Ch	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
Essex Regional Retirement Assess	533,246	555,396	641,424	641,424		666,959	25,535		666,959	25,535	
911 Total Essex Regional Retirement Asse	533,246	555,396	641,424	641,424	100.0%	666,959	25,535	4.0%	666,959	25,535	4.0
Unemployment Insurance	-		1			1	0		1	0	
913 Total Unemployment Insurance	-	-	1		0.0%	1	0	0%	1	0	0.
Group Insurance	297,635	378,958	422,570	262,670		439,473	16,903		469,397	46,827	
914 Total Group Insurance	297,635	378,958	422,570	262,670	62.2%	439,473	16,903	4.0%	469,397	46,827	11.
FICA Insurance	41,979	43,774	45,525	27,880		50,000	4,475		48,279	2,754	
116 Total FICA Insurance	41,979	43,774	45,525	27,880	61.2%	50,000	4,475	9.8%	48,279	2,754	6.
Other Post Ret Benefits	-					1	1		1	1	
919 Total OPEB - GF	-	-				1	1		1	1	
Insurance and Bonds	155,602	161,365	170,000	159,041	93.6%	174,250	4,250		172,832	2,832	
945 Total Insurance and Bonds	155,602	161,365	170,000	159,041	93.6%	174,250	4,250	2.5%	172,832	2,832	1.
TOTAL BENEFITS:	1,028,462	1,139,493	1,279,520	1,091,015	85.3%	1,330,684	51,164	4.0%	1,357,469	77,949	6.

Notes

Retirement number provided by Essex Regional Retirement System. Net of amount to be paid from Water Fund. Unemployment insurance has not been budgeted in recent years.

If the Town were to be responsible to pay unemployment benefits, a reserve fund transfer would be sought.

Health insurance costs for non-union personnel based on advice from MIIA to carry 3.6% increase. This cost was updated from prior 4% based on info from MIIA on 2/19/19.

Budget includes amounts for all potential new hires at family plan rates. This is a conservative projection.

Increased Prop/Caus. insurance costs based on fixed 2.5% rate plus add'l \$1,682 added during FY19 due to increase in est. replacement costs for Town buildings.

Increase in Prop/Caus. insurance costs somewhat offset by reduction in insurance costs for Pipestave Apts (\$3,100) based on anticipated transfer to Housing Authority before 6/30/19.

YTD exp as of: 2/12/19

Town Manager Proposed FY20 Expense Budget

1000 -	FY17	FY18	FY19	YTD		FY20	Proposed C	hange	2019 - 2020	Proposed Ch	ange
Accoun	Expended	Expended	Final Budget	\$	%	DH/BCC	\$	%	Town Manager	\$	%
					<u>62.1%</u>						
TRANSFERS OUT - STABILIZATIONS											
Transfers Out			300,000	300,000	100.0%	500,000	200,000		439,000	139,000	46.3%
TRANSFERS OUT-SCHOOL STABILIZA	107,216	779,122	315,000	315,000	100.0%	321,800	6,800		321,800	6,800	2.2%
992 Total Transfers Out	107,216	779,122	615,000	615,000	100.0%	821,800	206,800	33.6%	760,800	145,800	23.7%

Notes

Transfers to Stabilization for capital planning.

Spring 2018 CIC report recommended transfer of \$500,000 in FY20. TM reduced in order to make overall bottom-line budget.

Capital planning process underway, and this number may be proposed to change.

School Stabilization amount based on warrant article proposed by Board of Selectmen.

Note: Amount wasn't shown in FY19 budget but was funded by Raise & Appropriate.

	1000 Total General Fund	13,846,074	14,818,351	15,368,426	10,400,620	16,077,823	692,897	4.5%	16,050,588	682,162	4.4%
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Notes

FY19 Expense Budget approved at April 2018 Annual Town Meeting: \$14,973,426

FY19 Budget amendments funded from Raise and Appropriate:

\$315,000 to School Stabilization Fund;

\$50,000 to Board of Health for increased recycling costs;

\$30,000 to Board of Health for landfill monitoring and DEP compliance.

FY19 Amended Expense Budget: \$15,368,426

FY19 Free Cash allocations include:

\$50,000 transfer to pension stabilization (Art. 6, ATM 2018);

\$140,000 authorization for Bicentennial Committee (Art. 10, ATM 2018);

Town Manager Notes:

Account numbers provided in the first two columns (both "per section" and per line item) are based on current FY19 account structure. FY20 account numbers will change with the implementation of a new Chart of Accounts to take effect July 1, 2020. However, the basic account structure and categories (i.e. salaries/wages, and expenses, etc.) will be maintained through the conversion to a new Chart of Accounts.

Where new budget lines are proposed, not included in FY19 budget, there is no account number included. Account numbers will be added with the creation of a new Chart of Accounts.

FY20 Known/Fixed Increases (Top line summary)

TM contract	2,900	
Police contract	32,525	
Dispatch contract	9,097	
SRO gross budgeting	30,203	
Sub-total		\$ 74,725
Assessing software	6750	
Hydrant rental	5,051	
Debt service	3,814	
COA mailings	1000	
Police cruiser	13,000	
Sub-total		\$ 29,615
Education	267,583	
Retirement	25,535	
Health insurance	46,827	
Prop/caus insurance	2,832	
Sub-total		\$ 342,777
		·
		\$ 447,117

FY20 Budget Target Amounts

2% of FY19 expense budget: \$ 307,369

+ Est. FY20 New Growth: \$ 164,473

+ Est. FY20 Add'l Local Receipts: \$ 210,968

Amount FY20 Expense Budget can increase w est. 2% taxpayer impact: \$ 682,810

Proposed increase (TM budget): \$ 682,162

Proposed over/under: \$ (647)

Fixed/known increases as a percentage of total allowable increase: 65.5%

Fixed/known increases as a percentage of total proposed increase: 65.5%

Local Receipts: Estimated and Actual, FY14-FY18, Estimated and YTD FY19, Estimated FY20

	<u>6</u>	/30/2014	<u>6</u>	5/30/201 <u>5</u>	<u>6</u>	5/30/201 <u>6</u>	<u> </u>	5/30/2017	<u> </u>	5/30/2018	<u>Average</u>	<u>20</u>	19 Estimate
Motor Vehicle	\$	640,052	\$	665,622	\$	691,907	\$	734,824	\$	774,583	\$ 701,397	\$	701,400
Other Excise	\$	2,083	\$	2,027	\$	1,829	\$	1,909	\$	2,311	\$ 2,032	\$	2,032
Pen & Int Taxes & Excise	\$	61,117	\$	42,727	\$	42,297	\$	39,633	\$	46,203	\$ 46,395	\$	39,000
PILOT	\$	10,292	\$	10,020	\$	13,209	\$	12,218	\$	5,778	\$ 10,303	\$	5,000
Rentals	\$	145,976	\$	151,762	\$	138,666	\$	148,620	\$	161,255	\$ 149,256	\$	145,000
Other Dept Rev	\$	19,368	\$	31,739	\$	18,946	\$	59,118	\$	65,009	\$ 38,836	\$	38,000
Lic & Permits	\$	197,550	\$	199,487	\$	244,413	\$	175,404	\$	156,494	\$ 194,670	\$	130,000
Fines & Forfeits	\$	25,859	\$	22,075	\$	23,908	\$	16,473	\$	17,278	\$ 21,118	\$	10,000
Invest Income	\$	15,227	\$	26,844	\$	35,191	\$	40,881	\$	43,846	\$ 32,398	\$	40,000
Misc Recurring	\$	1,394	\$	4,348	\$	3,168	\$	13,931	\$	29,304	\$ 10,429	\$	10,000
Misc Non-recurring	\$	63,517	\$	2,223	\$	12,802	\$	12,795	\$	3,089	\$ 18,885	\$	-
Total	\$	1,182,435	\$	1,158,874	\$	1,226,336	\$	1,255,806	\$	1,305,148	\$ 1,225,720	\$	1,120,432

Change in estimated local receipts, FY18 to FY19 (proposed): \$ (51,668)

				<u>F</u>	ive Year								
					Rolling	90	% of Five	<u>2</u>	020 Estimate	2	2020 Estimate	Ch	ange FY19-
2018 Est	<u>2</u>	019 YTD	2019 (%)*	<u> </u>	<u>Average</u>		ar Rolling		(Town Acct)	(Town Mgr)		<u>20</u>	
\$ 700,000	\$	193,628	27.6%	\$	701,397	\$	631,258	\$	790,000	\$	790,000	\$	88,600
\$ 1,500	\$	2,179	107.2%	\$	2,032	\$	1,829	\$	2,000	\$	2,100	\$	68
\$ 35,000	\$	22,600	57.9%	\$	46,395	\$	41,756	\$	45,000	\$	40,000	\$	1,000
\$ 10,000	\$	7,295	145.9%	\$	10,303	\$	9,273	\$	10,300	\$	10,300	\$	5,300
\$ 145,000	\$	88,837	61.3%	\$	149,256	\$	110,344	\$	140,000	\$	140,000	\$	(5,000)
\$ 50,000	\$	11,287	29.7%	\$	38,836	\$	34,952	\$	20,000	\$	18,000	\$	(20,000)
\$ 175,000	\$	139,483	107.3%	\$	194,670	\$	175,203	\$	220,000	\$	220,000	\$	90,000
\$ 5,600	\$	7,325	73.3%	\$	21,118	\$	19,007	\$	15,000	\$	15,000	\$	5,000
\$ 40,000	\$	45,185	113.0%	\$	32,398	\$	29,158	\$	70,000	\$	70,000	\$	30,000
\$ 10,000	\$	28,012	280.1%	\$	10,429	\$	9,386	\$	26,000	\$	26,000	\$	16,000
\$ -	\$	14,160		\$	18,885	\$	16,997	\$	-	\$	-	\$	-
\$ 1,172,100	\$	559,991	50.0%	\$:	1,225,720	\$:	1,079,162	\$	1,338,300	\$	1,331,400	\$	210,968

*As of 2/12/2019

62.1%

Town-w	vide Assessed Valu	ue and Tax Rate,	Town of West No	ewbury, FY10-FY	19	
	Valuation				Tax Rate	
						_
						<u>Change</u>
<u>Fiscal</u>		<u>Personal</u>		Change from		from Prior
<u>Year</u>	Real Estate	<u>Property</u>	<u>Total</u>	Prior Year (\$)	Tax Rate	<u>Year (\$)</u>
FY19	\$ 930,604,678	\$ 15,814,620	\$ 946,419,298	\$ 51,921,537	14.57	0.01
FY18	\$ 879,689,741	\$ 14,808,020	\$ 894,497,761	\$ 18,301,099	14.56	0.01
FY17	\$ 860,056,662	\$ 16,140,000	\$ 876,196,662	\$ 25,148,058	14.55	-0.08
FY16	\$ 835,613,644	\$ 15,434,960	\$ 851,048,604	\$ 77,094,539	14.63	-1.06
FY15	\$ 759,339,475	\$ 14,614,590	\$ 773,954,065	\$ 28,528,882	15.69	-0.11
FY14	\$ 727,095,893	\$ 18,329,290	\$ 745,425,183	\$ 13,323,443	15.80	0.05
FY13	\$ 714,051,310	\$ 18,050,430	\$ 732,101,740	\$ 9,983,438	15.75	0.92
FY12	\$ 709,535,482	\$ 12,582,820	\$ 722,118,302	\$ (26,816,219)	14.83	1.15
FY11	\$ 736,222,201	\$ 12,712,320	\$ 748,934,521	\$ (15,020,181)	13.68	0.76
FY10	\$ 752,225,582	\$ 11,729,120	\$ 763,954,702	n/a	12.92	

Avg (FY15-FY19) \$ 40,198,823 Avg (FY14-FY18) \$ 32,479,204 Avg (FY14-FY15, FY17-FY18) \$ 21,325,371

Source: Angus Jennings, Town Manager. WORKING DRAFT of 1/10/19

Certified New Growth, Town of West Newbury, FY10-FY19

Est. Tax Revenues from Increased Valuations

	Percent of					
	<u>Total</u>					
<u>Fiscal Year</u> <u>Total</u>	<u>Value</u>	<u>Fiscal Year</u>	<u> Total</u>		Net o	of New Growth
FY19 \$ 110,872	0.80%	FY19	\$	756,497	\$	645,625
FY18 \$ 108,503	0.83%	FY18	\$	266,464	\$	157,961
FY17 \$ 286,282	2.23%	FY17	\$	365,904	\$	79,622
FY16 \$ 188,281	1.41%	FY16	\$	1,127,893	\$	939,612
FY15 \$ 128,427	1.05%	FY15	\$	447,618	\$	319,191
FY14 \$ 129,296	1.10%	FY14	\$	210,510	\$	81,214
FY13 \$ 233,322	2.15%	FY13	\$	157,239	\$	(76,083)
FY12 \$ 147,554	1.49%	FY12	\$	(397,685)	\$	(545,239)
FY11 \$ 145,926	1.51%	FY11	\$	(205,476)	\$	(351,402)
FY10 \$ 95,256	1.03%	FY10				
Avg (FY15-FY19) \$ 164,473	1.26%	Avg (FY15-FY19)	\$	592,875	\$	428,402
		<u>-</u>				

Source: MA DOR LA13ss, FY10-FY19

					Estimated		Estimated					
			Pension	School	Lotimateu		25000000					
Balances Report		Town Stabilization	Stabilization	Stabilization	Town Free Cash	Water Stabilization	Water Free Cash	CPC Comm Housing	CPC Historical	CPC Open Space	CPC Undesig	CPC Reserv
7/1/2018		1,401,461	149,777	1,250,268	1,718,985	8,072	389,648	239,813	382,142	382,142	1,247,645	259,987
10/2018 STM	Art #											
BoH landfill monitoring	2				(30,000)							
BoH recycling costs	3				(50,000)							
CCC architectural svcs	4				(4,000)							
Selectmen temp pay	6				(2,500)							
Reduce Tax Rate	7				(220,000)							
Balances after STM		1,401,461	149,777	1,250,268	1,412,485	8,072	389,648	239,813	382,142	382,142	1,247,645	259,987
4/2019 STM	Art #											
Snow & Ice Deficit					(110,000)							
Balances after STM		1,401,461	149,777	1,250,268	1,302,485	8,072	389,648	239,813	382,142	382,142	1,247,645	259,987
		_,,,,,,,,	= 1.071111		_,,	-,	550,010		332,212			
4/2019 ATM	Art #											
Omnibus Budget												
Pension Liability Stabilization					(70,000)							
School Stabilization Fund				321,800								
CPC River Road parcel CR										(75,000)		
CPC Historic Sites phase 2									(25,000)			
Town Clerk ballot scanners					(5,500)							
Fire Dept Rescue Vehicle		(230,000)										
Mill Pond Dam Emer. Act. Plan					(20,000)							
DPW Bldgs & Grounds Truck		(32,000)										
DPW 4x4 Truck		(45,000)										
CPC Estimated Receipts								41,166	41,166	41,166		267,58
Balances after ATM		1,094,461	149,777	1,572,068	1,206,985	8,072	389,648	280,979	398,308	348,308	1,247,645	527,56

Source: Angus Jennings, Town Manager